

# **RETAIL SALES GUIDE**



www.wilddelight.com

# The Best Part About

# Here are the symbols that guide customers to buy



# Nutritionally Fortified (with added supplement)

Because we love outdoor pets as much as consumers do, we've added vitamins, minerals, electrolytes and amino acids to blends with this symbol. These added nutrients contribute to healthy reproduction, feathering and color in wild birds.

### **Clean Feeding**

Wild Delight<sup>®</sup> locked formulas are packed with nutritious ingredients that help support the health of wild birds and other outdoor pets. Fillers, chemical preservatives, dust, stems and other scrap leftovers are removed.



### Zero-Waste

All of the ingredients included in these foods are consumed by the outdoor pets for which they were created. There is no messy waste left over. Consumers can feel confident using them anywhere – even on their deck, porch, patio or in their garden.

### Premium Is A Better Value

Wild Delight<sup>®</sup> products are made with premium ingredients (like real fruit) and are nutritionally fortified with an added supplement to attract and feed the most desirable outdoor pets. Plus, since we use a unique cleaning process and avoid adding fillers, more of our food is eaten and less is left over. This symbol shows that with Wild Delight,<sup>®</sup> consumers can feed and attract more wild birds and do it without a mess.



### Keep Fresh Zip Seal

Most of our bags come with a Keep Fresh Zip Seal, an important feature that consumers count on to ensure that outdoor pet foods last longer and suffer less spoilage.

### Less Mess®

Products displaying this icon are blended to attract the most desirable wild birds while helping to keep yards clean and free of germinating leftovers. These blends are perfect for those who want to feed their outdoor pets with less mess.





### Frequent Buyer Club

This icon reminds shoppers about our Frequent Buyer Club, which offers consumers a free Wild Delight® product after they've purchased ten of the same. This eye-catching icon encourages repeat sales and more loyal customers. Best of all, it's free, and there's no obligation for retailers.



# Wild Delight<sup>®</sup> Is.

# Wild Delight<sup>®</sup> – and keep them coming back!



# **Added Fruit And Berries**

These blends are filled with hearty chunks of the fruits that outdoor pets love, such as apples, cherries, cranberries, blueberries and more!

### **Real Cherries & Raisins**

These recipes are packed with cherries, raisins and much more – the ingredients that colorful songbirds and other outdoor pets crave.

### Contains Real Fruits & Nuts

Mixes with this symbol are full of savory ingredients, such as peanuts, pistachios, dried raisins or even cranberries!

### No Fillers

Feed more birds per pound! These products don't contain corn, milo or millet ingredients that boost the weight and volume of seed mixes but offer little nutrition for most birds.

# All Natural

These seeds and grains are selected for their high natural nutrient content and are free of added chemicals and preservatives. They provide clean, wholesome nutrition for all outdoor pets.

### Premium Quality

This icon tells bird lovers that they are purchasing top-quality ingredients and that they can feel good about giving their outdoor pets the very best.









### Finches

Finches are one of consumers' best loved wild birds and are also one of the most common species found in North America. Our entire line of finch products is made especially for America's favorite outdoor pets, packed with the premium ingredients they love.

# Made In The USA

Wild Delight<sup>®</sup> premium outdoor pet foods are proudly made by D & D Commodities Ltd., right here in the United States. D & D Commodities Ltd. is a family-owned and -operated company with headquarters in Stephen, Minnesota. The company also owns and operates a state-of-the-art production, packaging and storage facility in Greeley, Colorado.









# Evidently, You Can Win 'Em All

Wild Delight® premium outdoor pet foods have won a flock of major awards:

- Deck, Porch N' Patio<sup>®</sup> won *Pet Business* magazine's 2007 Industry Recognition Award for Best Bird Food.
- Our Less Mess® bags took home *Pet Business* magazine's 2008 Industry Recognition Award for Best Bird Food.
- The same Less Mess® packages also took home a 2008 American Graphic Design Award and even a 2008 ADDY Award.

What does all of that mean to you? It means that Wild Delight<sup>®</sup> products are proven winners – powerful, effective packages filled with super-clean, premium ingredients. The critics love Wild Delight,<sup>®</sup> and so do consumers.

# Contact your Wild Delight® representative today!



1.800.543.3308 • www.wilddelight.com





# Wild Delight<sup>®</sup> is teaming up with the American Cancer Society<sup>®</sup> to help fight breast cancer.

As Wild Delight<sup>®</sup> debuts its new Advanced Formula<sup>®</sup> packaging, it is also unveiling its collaboration with the American Cancer Society with a recognizable pink ribbon.

### Get people thinking pink, and good things will happen!

Breast cancer is one of the world's most important health issues, and one that is especially significant to the biggest buyers of outdoor pet food - women. Consequently, the makers of Wild Delight® (D & D Commodities Ltd.) and the American Cancer Society are working together to raise breast cancer awareness and save lives.

Join the battle against breast cancer. Contact your Wild Delight<sup>®</sup> representative today!





Commodities Ed. 1.800.543.3308 • www.wilddelight.com

The Society does not endorse any specific product. D & D Commodities Ltd. pays a royalty to the Society for the use of its logo



# New Packaging And More Selling Power

# Our new packaging began with market research and ends with bigger sales for you!

Wild Delight's<sup>®</sup> award-winning packaging design team has given our Advanced Formula<sup>®</sup> line a stunning new look. We went to our primary target audience and asked them for their input on what kind of packaging they were most likely to buy, and created a new package that they'll find irresistible. It's a look that is sure to change some of our most popular products into even bigger sellers.

### Wild Delight® Has Added Special Finch™ Food And Golden® Finch Food To Complete Its Advanced Formula® Line!

**Special Finch<sup>™</sup> Food** – Specially formulated with Nyjer<sup>®</sup> seed<sup>\*</sup> and sunflower kernels to attract America's best-loved wild birds, Special Finch<sup>™</sup> Food is sure to be on every outdoor pet lover's list of must-haves.

**Golden® Finch Food**– This premium outdoor pet food is filled with the ingredients that finches and buntings love and touched with hues of harvest gold. Everybody loves finches, and your sales numbers will prove it.

# Call your Wild Delight<sup>®</sup> representative today, and add to your sales with our powerful new packaging!

\*Nyjer® has been sterilized to help prevent germination. Nyjer® is a registered trademark of the Wild Bird Feeding Industry.



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- 2. The first and only company to guarantee "locked formulas" so that consumers receive the same product with every purchase.
- 3. The first domestic pet food maker to remove all added chemical preservatives from its formulations.
- 4. The first company to add real fruits to its premium outdoor pet foods.
- The first company to introduce and provide 100% support for consumer frequent buyer programs (Wild Delight<sup>\*</sup> and L'Avian Plus<sup>™</sup>).



### www.ddcommodities.com Phone: 1.800.543.3308 • Fax: 1.218.478.3533

### **MISSION STATEMENT**

D & D Commodities Ltd. is committed to manufacturing the finest premium nutritional products for caged birds, small animals, wild birds and wildlife. The company's goal is to provide optimum nutrition for all types of pets at prices that offer value to the consumer in the best packaging types and styles available. In addition to the best products, D & D Commodities Ltd. strives always to provide the best service and support for its customers, regardless of size or type.

#### **COMPANY HISTORY**

D & D Commodities Ltd. is a family-owned and -operated company with headquarters in Stephen, Minnesota (extreme northwest Minnesota, 45 miles south of the Canadian border and 13 miles east of the North Dakota border). The company also owns and maintains a stateof-the-art production, packaging and storage facility in Greeley, Colorado.

Dick Hebert is the President of the company and is the original founder. His wife (Carole), daughter (Tami Hebert, Business Analyst) and brother (Jerry, General Manager of Greeley operations) are all active in the day-to-day operations of the company.

D & D Commodities Ltd. is a manufacturer of quality products for caged birds, small animals, wild birds and other wildlife under various brands and trademarks owned by the company. In addition, D & D Commodities Ltd. provides product formulation, blending and packaging services for many private-label and exclusive-brand customers.

The company has evolved from a firm originally started to process various seed ingredients and commodities to a leader in consumer packaged products with sales and distribution worldwide. Founded in 1987, the company has rapidly grown from a small firm housed in a trailer to a multimillion-dollar international corporation with multiple product lines and 90 employees. Its customers include the nation's largest retailer, large regional distributors, major grocery chains, smaller chains and independent retail stores in the grocery, feed, pet, hardware and lawn and garden industries. Its products are nationally advertised in both trade and consumer publications.

#### **COMPANY FACILITIES**



The Stephen, MN, facility is located in northwest Minnesota approximately 60 miles north of Grand Forks, ND. This is a modern production and packaging facility that is completely automated. All of the company's products are manufactured, packaged and stored at this location. In addition to the main facility shown, the company owns and maintains several other buildings in the Stephen area for warehousing, equipment repair, shipping and bulk ingredient storage.



The Greeley facility was completed in 2002. It is located approximately 45 miles northeast of Denver, CO. This is a state-of-the-art and completely automated production, packaging and storage facility. All of the company's products are manufactured, packaged and stored at this location.

#### **COMPANY CAPABILITIES**

D & D Commodities Ltd. is capable of packaging almost any formulation of product for caged birds, small animals, wild birds and wildlife. These products can be produced in all types of packaging, including large tote bags and gaylords, 50-pound paper bags, 50-pound clear polyethylene bags, 20-pound polyethylene bags with handles, vertical form fill seal poly bags (with private-label labeling capabilities), small poly or barrier bags, PETE plastic (32-, 64-, 128-ounce) square jars with 110mm colored caps and more.

Computer-operated blending facilities allow the company to maintain precise, locked formulas for company (as well as private-label) brands.

The company's quality control procedures, from incoming raw product to finished goods and shipment, form the most rigid program in the industry.

#### **COMPANY FACILITIES**

The production and storage facilities shown provide D & D Commodities Ltd. with access to various commodities and ingredients critical to all of the company's products. These facilities are strategically located in areas noted for production of ingredients, such as sunflowers, safflower, corn and other key ingredients. In addition, the Greeley facility provides easy access to the national interstate highway system, resulting in rapid delivery and favorable freight rates.

#### **PRODUCTS AND SERVICES**



PREMIUM NUTRITION

**Wild Delight<sup>®</sup>:** A complete line of premium foods and treats for wild birds and other outdoor pets. Distributed through all types of trade outlets.

L'Avian Plus<sup>™</sup>: A complete line of super-premium foods and treats for caged birds and small animals. The finest nutritionally fortified (with added supplement) products available, including seed diets, treat sticks and fruit blends. Sold and distributed through various pet-professional and pet-specialty outlets.

3-D Pet Products<sup>®</sup>: A concise line of premium foods

for caged birds, small animals, wild birds and other outdoor pets. Nutritionally fortified with an added supplement. Developed for and distributed through mass merchandisers, grocery stores and



other customers.



**Private Label:** Complete private-label services and products for caged birds, small animals, wild birds and other outdoor pets. Extensive packaging, formulation and marketing capabilities.





# WHAT IS THE WBFI?

Founded in 1984, the Wild Bird Feeding Industry (WBFI) is a trade association that includes a diverse group of businesses and retailers that have come together with a common purpose: to enhance the outdoor bird feeding experience for consumers. The WBFI has a stringent set of standards that must be met in order for manufacturers of outdoor pet foods and wild bird feeders to include the WBFI quality standards logo on their packaging.

### Strict Guidelines Make For Better Products

This logo is a guarantee that the outdoor pet food meets recognized guidelines for content and cleanliness, and that it is indeed consumed by the outdoor pets that it identifies. It ensures that feeders work properly for the foods and the birds they are designed to feed.

### **Building Trust With Consumers**

These standards were established so that consumers will feel confident that by choosing outdoor pet foods and feeders that display the WBFI quality standards logo, they will get a product that is consistent and bird-friendly. Indeed, this WBFI standards logo has one main purpose – to build trust with consumers. This trust will be the key to growing the outdoor pet food industry.

To learn more about the WBFI and to find out how the WBFI standards logo can work for you, go to www.wbfi.org.







In 2006, D & D Commodities Ltd. was awarded special recognition by the Wild Bird Feeding Industry (WBFI). Here is the letter from WBFI President Reggie Vanden Bosch.



# Wild Bird FEEding Industry

"Promoting responsible feeding, creating alliances, removing barriers, and safeguarding gains."

Dick Hebert D & D Commodities Ltd. P O Box 359 Stephen, MN 56757

Dear Dick:

In February 2006, as the WBFI Board of Directors discussed the issues impacting our business at their spring meeting, it became clear to us that one critically important function of the WBFI is to enhance the experience of the consumer so the consumer has a good experience and keeps feeding birds.

The Board of Directors felt this simple statement was so important that they amended the WBFI Mission Statement to include this. A good experience is what brings customers back to your products and generates more sales for you.

In the years that the WBFI Standards Committee has worked on the development of the definitions for the seeds and the identification of the attributes of the feeders included in the WBFI Quality Standards Program, this has been our guiding principle: to enhance the experience of the consumer.

Together, we can use the WBFI Quality Standards Program to accomplish this. These standards identify the minimums required for a positive consumer experience. We all manufacture products that far exceed these WBFI Quality Standards.

Standards have an additional benefit to your business and our industry. According to Ron Pardee, the consultant who helped us get moving on our industry standards, *industries that are successful in implementing standards are, in fact, more profitable over the long haul.* 

Standards will only work if we, the member companies, get behind them and start talking about them to our retail partners. I personally commend you and congratulate you for being among the first to enroll in the WBFI Quality Standards Program. I hope you show the logo proudly and beat your drum loudly to let everyone know about the quality of your products.

Sincerely,

Reggie Vanden Bosch Reggie Vanden Bosch Heath Outdoor Products WBFI, President

Phone: (605)274-6751 toll free (388)839-1237 Fax: (605)275-6697 Website: www.wbfi.org Email: shays@wbfi.org 1305 N. Tahoe Trail • Sioux Falls, SD 57110-6410 Association Alliances: The Migratory Bird Conservancy • Cornell Laboratory of Ornithology • National Fish and Wildlife Foundation



# **GETTING STARTED**

- 1. Learn what birds are normally seen in your area. Some come at different times of the year.
- 2. Decide on the best place to install your new bird feeder: in a tree, on a hook, on a pole or on some other device. Remember to make it easy for the birds, but also easy for you to remove for cleaning and refilling.
- 3. Choose the correct feeder. You may want more than one.
  - A. A tube feeder with large holes or a hopper feeder for large seeds. Make sure the feed port holes will accommodate large seeds, nuts and fruit.
  - B. A tube feeder with small holes for finches. It may be easier to use a Finch Sock Feeder.
  - C. A wire mesh feeder for woodpeckers.
  - D. Suet baskets.
  - E. Hummingbird feeders.

Some birds, like cardinals, prefer to eat off the ground or from a platform feeder. These birds often prefer to feed close to brush or trees for safety. Finches will come to feeders, regardless of their location.

If birds don't come to your feeder right away, be patient. You may also have to relocate your feeder.

# SIX WAYS TO Attract More Birds

#### 1. Put Out The Welcome Mat:

Enhance your backyard by landscaping with native plants and providing feeders, natural food sources, water, shelter and nesting sites.

#### 2. Prepare A Proper Menu:

Refill feeders regularly with foods suited to the birds in your area and the season.

3. Keep It Clean:

Clean feeders, baths and feeding areas regularly.

#### 4. Eliminate The Eliminators:

Keep cats indoors. Scientists estimate that cats kill hundreds of millions of birds each year.

5. Keep It Safe:

Avoid using pesticides, herbicides or other dangerous chemicals where birds feed, bathe or nest.

#### 6. Remove Obstacles:

Reduce window collisions. Keep feeders at least three feet from windows, and add decorations to windows where collisions could occur.

# **HOUSES AND NESTING**

Many types of birdhouses and nesting materials are available. There are three basic types of houses:

**BLUEBIRD HOUSES:** Shape and size are very important. The location of the entrance hole and the size of this hole are critical. There should be no perch. Most often, bluebird houses are put up on posts or trees in the open but close to the cover of shrubs and trees. Put up two or more.

**NEST BOXES (HOUSES):** These houses attract various types of birds. Entry holes

need to be large enough to accommodate larger birds. The box can be placed at almost any location.

**WREN HOUSES:** These are small nest houses that are suited for wrens and other small birds. There should be no perch. The house should be easy to open for cleaning. Hang from a tree branch or pole. It is best to put up two or more.

**NOTE:** Put all houses in areas not accessible to cats and other predators.

# **FOODS AND FEEDERS**

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FEEDER	BIRDS	RECOMMENDED WILD DELIGHT <sup>®</sup> PRODUCTS
HOPPER	Cardinals, Songbirds, Jays, Titmice, Finches, Chickadees, Nuthatches, Buntings, Grosbeaks, etc.	Cardinal Food; Deck, Porch N' Patio; <sup>®</sup> Dove & Quail Food; Fruit N' Berry; <sup>™</sup> Gourmet Outdoor Pet Food; Less Mess <sup>®</sup> Cardinal Food; Less Mess <sup>®</sup> Fruit N' Berry; <sup>™</sup> Less Mess <sup>®</sup> Gourmet; Less Mess <sup>®</sup> Songbird Food; Nut N' Berry; <sup>®</sup> Black Oil Sunflower Seed; Safflower Seed; Shelled Peanuts; Total Cuisine; <sup>®</sup> Woodpecker, Nuthatch N' Chickadee <sup>®</sup>
TUBE Large Holes	Titmice, Chickadees, Finches, Jays, Grosbeaks, Nuthatches, Redpolls, Pine Siskins, etc.	Cardinal Food; Deck, Porch N' Patio; <sup>®</sup> Fruit N' Berry; <sup>™</sup> Gourmet Outdoor Pet Food; Less Mess <sup>®</sup> Cardinal Food; Less Mess <sup>®</sup> Fruit N' Berry; <sup>™</sup> Less Mess <sup>®</sup> Gourmet; Less Mess <sup>®</sup> Songbird Food; Nut N' Berry; <sup>®</sup> Total Cuisine <sup>®</sup>
TUBE Small Holes	Finches, Nuthatches, Chickadees	Golden® Finch Food, Special Finch™ Food, Fine Sunflower Chips, Outdoor Finch™ Food
PLATFORM Tray	Cardinals, Songbirds, Jays, Titmice, Finches, Chickadees, Nuthatches, Buntings, Grosbeaks, etc.	Cardinal Food; Deck, Porch N' Patio; <sup>®</sup> Dove & Quail Food; Fruit N' Berry; <sup>"</sup> Gourmet Outdoor Pet Food; Less Mess <sup>®</sup> Cardinal Food; Less Mess <sup>®</sup> Fruit N' Berry; <sup>"</sup> Less Mess <sup>®</sup> Gourmet; Less Mess <sup>®</sup> Songbird Food; Nut N' Berry; <sup>®</sup> Black Oil Sunflower Seed; Safflower Seed; Total Cuisine; <sup>®</sup> Shelled Peanuts; Woodpecker, Nuthatch N' Chickadee <sup>®</sup>
SQUIRREL FEEDER	Squirrels, Chipmunks, Raccoons, Jays	Corn On The Cob, Squirrel Food
WIRE MESH	Woodpeckers	Nut N' Berry; <sup>®</sup> Shelled Peanuts; Woodpecker, Nuthatch N' Chickadee <sup>®</sup>

For Wild Delight\* suet feeders, see page 33. For Wild Delight\* block feeders, see page 36.



# FRUIT FOR WILD BIRDS

Many birds will readily eat fruit. It is always best to use dried fruit in feeders in order to prevent mold and bacteria.

The easiest method of providing fruit is to purchase wild bird foods that contain real fruit. Read the label. Fruit flavorings are often used and provide no real fruit.

The following Wild Delight<sup>®</sup> products contain high levels of real fruit:

- Cardinal Food
- Fruit N' Berry™
- Less Mess<sup>®</sup> Cardinal Food
- Less Mess<sup>®</sup> Fruit N' Berry<sup>™</sup>
- Less Mess<sup>®</sup> Songbird Food
- Nut N' Berry®
- Songbird Food
- Total Cuisine<sup>®</sup>

**Cranberries:** Cardinals, Finches, Nuthatches, Chickadees, Jays, Titmice, Grosbeaks and Woodpeckers



**Cherries:** Cardinals, Finches, Nuthatches, Chickadees, Jays, Titmice, Grosbeaks and Woodpeckers

**Raisins:** Cardinals, Finches, Nuthatches, Chickadees, Jays, Titmice, Grosbeaks and Woodpeckers

**Apples:** Woodpeckers, Chickadees, Finches, Nuthatches, Jays, Titmice and Grosbeaks

**Juniper Berries:** Woodpeckers, Chickadees, Finches, Nuthatches, Jays, Titmice and Grosbeaks

**Blueberries:** Songbirds, Cardinals, Finches and Buntings

**Papaya:** Woodpeckers, Parrots, Parakeets, Nuthatches, Jays and Chickadees

# **Other Nutrient Sources**

**SUET:** The rendered fat from kidneys and livers (high-energy food). Attracts all types of birds, including woodpeckers, jays, nuthatches and other outdoor pets.

**INSECTS:** The preferred food source for wrens, bluebirds, robins, etc. Mealworms are available at many stores for use in feeding wild birds.

**NUTS:** The meats of nuts are excellent food sources for all wild birds. Commonly used nuts are peanuts, pistachios, walnuts, pecans, filberts and almonds. Several Wild Delight<sup>®</sup> products contain high levels of the most desirable nut meats:

- Cardinal Food
- Deck, Porch N' Patio®
- Less Mess<sup>®</sup> Cardinal Food
- Less Mess<sup>®</sup> Songbird Food
- Nut N' Berry®
- Songbird Food
- Total Cuisine<sup>®</sup>
- Woodpecker, Nuthatch N' Chickadee<sup>®</sup>

**WATER:** Water is required for all living things. Birds not only require water to replace lost body fluids, but also need water for general grooming and health – bird baths. Clean bird baths frequently.

**GRIT:** Birds cannot chew. The bird's gizzard helps grind up seeds for digestion. Grit can be purchased and added to regular food or can be fed in a separate feeder.



# **Read The Label**

#### **PREPONDERANCE:**

All Wild Delight<sup>®</sup> products are labeled to show the actual preponderance of each ingredient.

#### **IDENTIFICATION:**

All ingredients used in Wild Delight<sup>®</sup> products are correctly identified in the ingredient section.

#### **REGISTRATION:**

All Wild Delight<sup>®</sup> products are correctly labeled in each state. Each product label meets current AAFCO guidelines.

# QUESTIONABLE STATEMENTS AND MISLEADING LABEL INFORMATION:

Read labels carefully. Products claiming to have nuts, fruits and other ingredients should

have those ingredients specifically listed in the ingredient section.

#### LABEL GUARANTEES:

Every product label must indicate guaranteed levels of crude protein, crude fat, crude fiber and moisture.

#### **OTHER INFORMATION:**

- Feeding directions should be clear and concise.
- Directions should indicate feeder type.
- Product should indicate bird or wildlife species.

# **COMPOSITION AND NUTRIENT DEFICIENCIES IN SEEDS, NUTS AND FRUITS**

For many years, wild bird food products were grown under more natural conditions. Today's modern farming techniques require the use of hybrids for expanded production and resistance to mold, fungus and drought. These hybrids often lack key nutrients needed by birds for health, growth and reproduction.

Wild Delight<sup>®</sup> Advanced Formula<sup>®</sup> products have been formulated with added nutrients to help ensure that birds and other wildlife maintain high levels of health. The following nutrients are added to every Wild Delight<sup>®</sup> Advanced Formula<sup>®</sup>:

Vitamin A (growth, reproduction, feathering)	Vitamin C (tissue growth)
Vitamin D (proper bone development)	Manganese (works with B-complex vitamins)
Vitamin E (reproduction, bone development)	Iron (red blood cells)
Riboflavin (central nervous system)	Copper (formation of blood and tissue)
Vitamin B12	Calcium (eggshell quality)
(growth, digestion, oxygen in blood)	Zinc (growth, reproduction, feathering)
Thiamin (enhanced blood formation)	Magnesium (enzyme activity)
Niacin	Phosphorus (bone development)
(blood circulation, central nervous system)	Lysine (promotes growth)
Choline Chloride (liver functions)	Methionine (feathering, reproduction)
Pyridoxine (nervous system, fat absorption)	Potassium Chloride and Sodium Bicarbonate
Biotin (cell growth)	(help retain body fluids)

Folic Acid (red blood cells)





# **THE PRODUCTS OF WILD DELIGHT®**

### LESS MESS®

Wild Delight<sup>®</sup> Less Mess<sup>®</sup> products are blended to attract the most desirable wild birds while helping to keep yards clean and free of germinating leftovers. These recipes include only premium ingredients, including real fruit and nuts, selected for their superior nutrient content. They're nutritionally fortified with an added supplement, including vitamins, minerals, essential amino acids and more. When it comes to feeding outdoor pets, these blends are the ideal pick for bird lovers who want their yards to be filled with outdoor pets but not the mess. See page 16 to learn more.





### **ADVANCED FORMULA®**

Wild Delight<sup>®</sup> Advanced Formula<sup>®</sup> products are packed with premium ingredients selected for their high nutrient content. Each Advanced Formula<sup>®</sup> is nutritionally fortified with an added supplement, including vitamins that assist in feathering, coloring and reproduction, plus electrolytes to aid in water retention. They are clean and virtually dust-free. Certain formulas contain real fruit, such as cherries, cranberries and raisins, as well as real nuts. See page 18 to learn more.

### NATURAL FORMULA

The seeds and grains used in Wild Delight's<sup>®</sup> Natural Formulas are selected for their outstanding natural nutrient content. They are uniquely cleaned in a special process that virtually eliminates all dust and dirt. These mixes provide clean, wholesome nutrition for all outdoor pets. See page 23 to learn more.





### WILDLIFE FORMULA

Wild Delight<sup>®</sup> Wildlife Formulas are scientifically designed to provide maximum nutrition for all wildlife. All of the included seeds and grains have been selected for their high nutrient profile and taste appeal. See page 27 to learn more.

# SPECIALTY ITEMS

#### Suet

Wild Delight<sup>®</sup> Suet is made from superior ingredients, like USDA food-grade beef tallow and premium kidney fat, along with important vitamins and minerals. Birds love it, and adding suet to the diet of outdoor pets can make a big difference. While it's possible for consumers to make their own mixture of fat, fruit and seeds, it is a messy, time-intensive process. Instead, encourage them to try Wild Delight's<sup>®</sup> fun suet mixes. Not only are they a great source of nutrition that birds and other outdoor pets love, but they're simple to use. See page 30 to learn more.





### Blocks

Blocks are an easy way to feed outdoor pets. Wild Delight<sup>®</sup> Outdoor Pet Food Blocks include the same premium ingredients as the mixes that share their names. They are simply formed into handy block shapes that allow them to be hung easily where outdoor pets feed. See page 33 to learn more.

# **NECTAR- AND INSECT-EATING BIRDS**

#### Orioles

Like hummingbirds, orioles are a nectareating species. They will eat many types of fruit. Special oriole feeders and feed mixtures are available at many stores.

An easy way to feed orioles is to place grape jelly in a small open container, such as a jar lid, on a post or other flat surface.

#### **Martins And Swallows**

These beautiful birds eat only insects on the fly. To attract martins, erect a martin house in an open area. A minimum clear space around the house is required (50 feet in diameter). Place plastic or some other obstruction in the nest holes to prevent other birds from nesting; remove in the early spring so martin scouts can discover the house. Be patient. It may take a few years to attract martins.

#### Wrens

Wrens are among the most active birds and have a beautiful song. Place wren houses in areas where there is a source of small twigs and other nesting materials. The house should be hung from a tree branch or pole that is not easily accessible to cats or other predators. Choose a house that can easily be cleaned each year.

#### Bats

Bats are not birds. They are mammals. Many people enjoy watching bats fly in the evening hours. They are harmless and will consume up to 3,000 mosquitoes in a day. Bat houses are readily available at most bird stores.

# **FREQUENTLY ASKED QUESTIONS**

# Will birds' feet stick to metal perches in the winter?

No. Birds have no sweat glands in their feet, so there is no moisture to freeze onto the metal surface.

### Why aren't birds eating?

- 1. Replace the seed and clean the feeder. The high oil content in many seeds and mixes can become rancid. Make sure the store where you purchase your food keeps fresh inventory.
- 2. Check your seed mixture. It may be the wrong mix for the birds you want to attract. See our Outdoor Pet Feeding Guide at the back of this book.
- 3. Make sure you have the correct feeder. See our Outdoor Pet Feeding Guide at the back of this book.
- 4. Make sure the feeder's holes are open and not plugged. Many inexpensive wild bird food products contain high levels of sticks and other debris that will clog holes and ports.

### How do I clean feeders?

Thoroughly wash with soap and warm water. Sterilize with a solution of one part bleach to four parts water. Rinse thoroughly.

# How do I stop attracting starlings and grackles?

Use a wild bird food that these birds do not like. Foods with corn and milo will attract these birds.

#### Why do I see only sparrows?

Many people like to feed sparrows. Others prefer not to have sparrows. To avoid sparrows, use foods that do not contain millet, milo or corn.

### Will suet get rancid in the summer?

Newly formulated suet and suet dough products will not melt under normal conditions or go rancid. Read the label carefully.



# **FREQUENTLY ASKED QUESTIONS**

### When should I feed birds?

It is best to provide food sources all year long. February through August, birds are nesting and need extra food for breeding and rearing baby birds. September through March is a difficult time for birds, as many natural sources of food disappear in the fall and winter months.

### What about water?

Clean, fresh water should be made available at all times. During the summer, drinking and bathing are important for birds. In the winter months, in many areas, natural water sources freeze.

# Should I provide a constant food source?

Keep feeders full at all times. Without a constant food source, birds will leave.

### How much do birds eat?

Birds have a high metabolic rate and an average body temperature of 100 degrees Fahrenheit. They need to eat constantly to store up energy for the winter months and to burn off excess heat during the summer months. Birds will eat their own body weight daily.

# Do I need trees, shrubs and flowers?

Birds prefer to live and eat in areas where cover in trees and shrubs is readily available.

### What do I do about squirrels?

No matter what you do, squirrels will find your feeders. Make sure to supply squirrels with foods they prefer (Wild Delight<sup>®</sup> Squirrel Food, Corn On The Cob or Peanuts) somewhere away from your bird feeders. If you purchase inexpensive plastic bird feeders, the squirrels will damage or destroy them. Use well-made feeders with metal bindings and squirrel-proof guarantees.

# What about moths and other insects in my bird seed?

Seed is a natural product. Often, various types of insects and meal moths are present in seed. These are harmless natural creatures, and many birds thrive on these insects. To avoid this problem, buy seed in smaller quantities or packages so that it is used more quickly. Also, make sure your supplier is keeping seed fresh and that you do not see insects or moths in the store. You can also freeze your wild bird food to eliminate the problem.

# Why do birds come to my feeder, take a seed or two and fly away?

Some birds, like jays and nuthatches, take a seed or two and then fly to a perch to crack open the hull. They will then hide these seeds in trees and other places for later use.

### Why is all the seed on the ground?

Many birds do not like certain seeds and grains used in lesser-quality mixes. They will "throw" this unwanted seed out while searching for more desirable seeds and grains. The higher the content of millet, milo, corn, wheat, oats, etc., the more uneaten seed you will see on the ground.

# Why have all my goldfinches disappeared?

These beautiful yellow birds change colors in their home range and also migrate. During the breeding season, the males' feathers change to a bright yellow, either at home or as they migrate.

# **FREQUENTLY ASKED QUESTIONS**

# Why aren't any birds coming to my feeder?

- 1. Make sure you are using the right seed mix for the birds in your area. See our Outdoor Pet Feeding Guide at the back of this book.
- 2. Make sure the seed is fresh.
- 3. Make sure you have the correct feeder. For example, it is difficult to get cardinals to come to a tube feeder. See our Outdoor Pet Feeding Guide at the back of this book.
- 4. Make sure that cats are not close to your feeder.
- 5. Make sure there are no birds of prey (hawks, owls, eagles, etc.) nesting or roosting close by.
- 6. Make sure your feeder is close to natural cover (trees and shrubs).
- 7. Be patient. Sometimes, it takes a week or two for birds to find your feeder.
- 8. Tie a small piece of tinfoil on your feeder so it glints in the sun. The birds will have an easier time spotting the feeder.

# Why are weeds growing under my feeders?

When seeds are "thrown" out of feeders, many will sprout. The solution is to use outdoor pet foods that contain more of what the birds want to eat, so less ends up on the ground. In addition, Wild Delight<sup>®</sup> Less Mess<sup>®</sup> mixes are formulated to help prevent seeds from germinating.

# Why is my "no-waste" product not working?

Many so-called "no-waste" or "waste-free" products are simply made with hulled seeds and grains that many birds don't like. The birds "throw" those seeds and grains out, and so, in fact, the products are wasted. A true "no-waste" product should contain only desirable ingredients, such as sunflower hearts or chips, nuts, nut meats and fruit.

# Wild 🖄 Delight

# Resources

Wild Delight® www.wilddelight.com

Wild Bird Feeding Industry (WBFI) www.wbfi.org

Birdzilla www.birdzilla.com

National Fish And Wildlife Foundation www.nfwf.org

National Bird-Feeding Society® www.birdfeeding.org





#### Cornell Laboratory Of Ornithology

159 Sapsucker Woods Road, Ithaca, NY 14850 www.birds.cornell.edu

*Field Guide To Birds Of North America* National Geographic • ISBN: 0-7922-7451-2

The Sibley Field Guide To Birds Of Eastern North America • ISBN: 0-679-45120-X

The Sibley Field Guide To Birds Of Western North America • ISBN: 0-679-45121-8





Project Wildbird is the inaugural study of the WBFI (Wild Bird Feeding Industry) Research Foundation, a not-for-profit charitable foundation promoting the scientific study of wild bird feeding. This three-year, \$1 million project is a landmark study of seed and feeder preferences of wild birds in the United States and Canada. From September 2005 through August 2008, PROJECT WILDBIRD<sup>\*</sup> scientifically studied the feeds and feeders preferred by birds in different eco-regions during different seasons. Schools, birding organizations, youth and adult organizations, nature centers, parks, retirement facilities and individuals all signed up to participate. PROJECT WILDBIRD<sup>\*</sup> is the most comprehensive study on bird feeding ever performed.

#### **Practical Science**

"Project Wildbird is by far the most scientifically valid study that has ever been done on the feeding habits of wild birds in North America," says Dick Hebert, a former member of the WBFI's board of directors. "We're finally able to tell consumers exactly which kinds of birds prefer which kinds of food."

### Knowledge Is Power

The findings of PROJECT WILDBIRD<sup>\*</sup> are very beneficial to the outdoor pet food industry. They provide scientifically substantiated recommendations on the best feeds and feeders to use to attract birds. This information helps consumers feed and attract the outdoor visitors they most desire.

The results of this knowledge are customer satisfaction and improved consumer trust. The more the outdoor pet food industry understands its customers (including the feathered ones), the better it can serve them.

To learn more about PROJECT WILDBIRD<sup>®</sup>, check out our Outdoor Pet Feeding Guide at the back of this book, or go to www.projectwildbird.org.

PROJECT WILDBIRD<sup>®</sup> data are the sole property of the WBFI Research Foundation and the WBFI Research Foundation Canada.





# LESS MESS®

# LESS MESS® CARDINAL FOOD

A premium food blended to attract cardinals and other songbirds.

Real Cherries • Real Nuts • Added Vitamins Added Minerals • Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.0%
Crude Fat (Min)	35.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%

#### INGREDIENTS

Sunflower Kernels, Safflower Seed, Peanuts, Dried Cranberries, Dried Cherries, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine

Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Cardinals, Finches, Nuthatches, Chickadees, Jays, Titmice, Grosbeaks and other outdoor pets.

#### PREFERRED FEEDERS

• Tube Feeder (Large Holes)

SATISFACTION

GUARANTEED

- Hopper Feeder
- Platform Feeder
- On the Ground



# LESS MESS®

# LESS MESS® SONGBIRD FOOD

A less mess outdoor pet food blended to attract and feed the most desirable birds and keep your outdoor living area clean.

> Premium Ingredients • Real Cherries Real Raisins • Added Vitamins Added Minerals • Electrolytes Amino Acids • No Corn • No Milo No Millet • No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.0%
Crude Fat (Min)	35.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Sunflower Kernels, Safflower Seed, Peanuts, Dried Cherries, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin,



AVAILABLE PACKAGES

# 390205 - 5 lb. Bag\*

Freshness

Stand Up Barrier

Package For Added

Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Chickadees, Nuthatches, Cardinals, Finches, Jays, Titmice, Grosbeaks and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.



Vild Arrow Control of Premium Nutrition For Outdoor Pets

KAGES C. Jar\*

# LESS MESS®

# LESS MESS <sup>®</sup> GOURMET

A less mess outdoor pet food blended to attract and feed the most desirable birds and keep your outdoor living area clean.

Added Vitamins • Added Minerals • Electrolytes Amino Acids • No Corn • No Milo No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.0%
Crude Fat (Min)	35.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Hulled Millet, Sunflower Kernels, Safflower Seed, Peanuts, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin,



**AVAILABLE PACKAGES** 

# 390305 - 5 lb. Bag\*

Stand Up Barrier

Freshness

Package For Added

Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Indigo Buntings, Juncos, Cardinals, Nuthatches, Chickadees, Finches, Jays, Titmice, Grosbeaks and other outdoor pets.

#### **PREFERRED FEEDERS**

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large nut pieces.

# SATISFACTION GUARANTEED



# LESS MESS®

# LESS MESS® FRUIT N' BERRY™

A less mess outdoor pet food blended to attract and feed the most desirable birds and keep your outdoor living area clean.

Real Fruit • Premium Seeds • Added Vitamins Added Minerals • Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### GUARANTEED ANALYSIS

Crude Protein (Min)	16.0%
Crude Fat (Min)	35.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Sunflower Kernels, Safflower Seed, Peanuts, Hulled Pumpkin Seed, Dried Cherries, Dried Cranberries, Dried Raisins, Dried Apples, Dried Juniper Berries, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement,



**AVAILABLE PACKAGES** 

# 390405 - 5 lb. Bag\*

Stand Up Barrier

Freshness

Package For Added

Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Woodpeckers, Cardinals, Nuthatches, Chickadees, Finches, Jays, Titmice, Grosbeaks and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.



# **CARDINAL FOOD**

A premium food blended to attract cardinals and other songbirds.

Real Cherries • Real Nuts • Added Vitamins Added Minerals • Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)......15.0% Crude Fat (Min)......23.0% Crude Fiber (Max)......31.0% Moisture (Max)......12.0%



#### INGREDIENTS

Sunflower Seed, Safflower Seed, Peanuts, Dried Cherries, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Cardinals, Finches, Nuthatches, Chickadees, Jays, Titmice, Grosbeaks and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.

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- # 376070 7 lb. Bag\*
- # 376140 13.5 lb. Pail
- # 376150 15 lb. Bag # 376350 - 35 lb. Bag\*\*
- \* Barrier Package For Added Freshness
- \*\* Paper

### SATISFACTION GUARANTEED



### ADVANCED FORMULA®

# **DECK, PORCH N' PATIO**®

A premium food blended to attract cardinals and other songbirds.



Pistachios • Sunflower Kernels Added Vitamins • Added Minerals Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min).... 18.0% Crude Fat (Min) ........ 40.0% Crude Fiber (Max) ....... 4.5% Moisture (Max) ........ 12.0%



#### **INGREDIENTS**

Sunflower Kernels, Peanuts, Pistachios, Hulled Pumpkin Seed, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All Songbirds, Cardinals, Grosbeaks, Finches, Jays, Woodpeckers, Nuthatches and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large nut pieces.

#### AVAILABLE PACKAGES

- # 374045 4.5 lb. Jar\*
- # 374050 5 lb. Bag\*\* # 374200 - 20 lb. Bag\*\*
- \* DETE (D . . . . .
- \* PETE (Recyclable) Plastic
- \*\* Barrier Package For Added Freshness

# ADVANCED FORMULA®

# FRUIT N' BERRY™

A special premium blend of seeds and fruit for all seed- and fruit-eating birds.

Real Fruit • Premium Seeds • Added Vitamins Added Minerals • Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	12.5%
Crude Fat (Min)	15.0%
Crude Fiber (Max)	13.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Sunflower Seed, Safflower Seed, Peanuts, Sunflower Kernels, Dried Apples, Dried Cherries, Dried Cranberries, Dried Blueberries, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Songbirds, Cardinals, Grosbeaks, Finches, Jays, Thrushes, Buntings and other outdoor pets.

#### **PREFERRED FEEDERS**

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.

#### **AVAILABLE PACKAGES**

- # 365080 8 lb. Bag\*
- # 365200 20 lb. Bag\*
- Barrier Package For Added Freshness

# ADVANCED FORMULA®

# **GOLDEN**<sup>®</sup> FINCH FOOD

A premium finch food blended to attract finches and buntings, filled with ingredients these birds love and touched with hues of harvest gold.

#### Premium Nyjer<sup>®</sup> Seed<sup>\*</sup> • High Fat Content No Corn • No Milo • No Chemical Preservatives

\*Nyjer® has been sterilized to help prevent germination. Nyjer® is a registered trademark of the Wild Bird Feeding Industry.

#### **GUARANTEED ANALYSIS**



#### **INGREDIENTS**

Sunflower Kernels, Niger Seed (Guizotia Abyssinica), Hulled Millet, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor, FD&C (Yellow #5).

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with small holes, a hopper feeder or platform feeder. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, House

Finches, Purple Finches, Buntings, Chickadees, Nuthatches

and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Small Holes)
- Hopper Feeder
- Platform Feeder

#### **AVAILABLE PACKAGES** # 373050 - 5 lb. Bag\*

\* Barrier Package For Added Freshness







# ADVANCED FORMULA®

# GOURMET **OUTDOOR PET FOOD**

A premium outdoor pet food for all seed-eating birds.

Added Vitamins • Added Minerals **Electrolytes • Amino Acids** No Corn • No Milo **No Chemical Preservatives** 

#### **GUARANTEED ANALYSIS**

Crude Protein (Min).....11.0% Crude Fat (Min) ......15.0% Crude Fiber (Max) ...... 16.0% Moisture (Max) ...... 12.0%



#### **INGREDIENTS**

Sunflower Seed, Millet, Peanuts, Safflower Seed, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Buntings, Juncos, Cardinals, Nuthatches, Chickadees, Finches, Jays, Titmice, Grosbeaks, Doves and other outdoor pets.

#### **PREFERRED FEEDERS**

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large nut pieces.

> SATISFACTION GUARANTEED

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- 368400 40 lb. Bag\*\*
- Barrier Package For
- Added Freshness

\*\* Paper

# ADVANCED FORMULA®

# **NUT N' BERRY®**

A premium outdoor pet food containing hulled seeds, sunflower seeds, nut meats, raisins and fruits.

Real Fruit • Real Nuts • Hulled Seeds Added Vitamins • Added Minerals Electrolytes • Amino Acids • No Corn • No Milo No Millet • No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.0%
Crude Fat (Min)	35.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Sunflower Kernels, Peanuts, Sunflower Seed, Safflower Seed, Pistachios, Hulled Pumpkin Seed, Dried Raisins, Dried Cranberries, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Songbirds, Woodpeckers, Cardinals, Finches, Titmice, Jays, Grosbeaks, Buntings, Nuthatches, Chickadees and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.

#### AVAILABLE PACKAGES

- # 366040 4 lb. Jar\*
- # 366050 5 lb. Bag\*\*
- 382316 16 lb. Pail
- 366200 20 lb. Bag\*\*
- PETE (Recyclable) Plastic
- Barrier Package For Added Freshness

# SATISFACTION GUARANTEED



# 368080 - 8 lb. Bag\* 368200 - 20 lb. Bag\*

# ADVANCED FORMULA®

# **SONGBIRD FOOD**

A special blend for grosbeaks, finches, cardinals, doves, nuthatches and other songbirds.

Premium Ingredients • Real Cherries Real Raisins • Added Vitamins Added Minerals • Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	15.0%
Crude Fat (Min)	23.0%
Crude Fiber (Max)	31.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Sunflower Seed, Safflower Seed, Sunflower Kernels, Peanuts, Dried Cherries, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Grosbeaks, Finches, Cardinals, Doves, Nuthatches, Thrushes, Songbirds and other outdoor pets.

#### **PREFERRED FEEDERS**

- Hopper Feeder
- Tube Feeder (Large Holes)
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.

SATISFACTION

GUARANTEED

#### **AVAILABLE PACKAGES**

- # 377080 8 lb. Bag\*
- # 377200 20 lb. Bag\*
- \* Barrier Package For Added Freshness

# ADVANCED FORMULA®

# SPECIAL FINCH<sup>™</sup> FOOD

A premium finch food blended with the seeds that America's favorite finches love.

Premium Nyjer® Seed\* High Fat Content No Corn • No Milo • No Millet No Chemical Preservatives

\*Nyjer<sup>®</sup> has been sterilized to help prevent germination. Nyjer<sup>®</sup> is a registered trademark of the Wild Bird Feeding Industry.

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	.15.0%
Crude Fat (Min)	.25.0%
Crude Fiber (Max)	.18.0%
Moisture (Max)	.12.0%

#### INGREDIENTS

Sunflower Kernels, Niger Seed (Guizotia Abyssinica), Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with small holes, a hopper feeder or platform feeder. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, Purple Finches, House Finches, Chickadees, Nuthatches, Titmice, Exotic Parakeets and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Small Holes)
- Hopper Feeder
- Platform Feeder

#### **AVAILABLE PACKAGES**

- # 381040 4 lb. Jar\*
- # 381050 5 lb. Bag\*\*
- # 381200 20 lb. Bag\*\*
- \* PETE (Recyclable) Plastic
- \* Barrier Package For Added Freshness





# **TOTAL CUISINE**<sup>®</sup> outdoor pet food

A zero-waste outdoor pet food packed with real fruits and nuts.



Real Raisins • Real Nuts Sunflower Kernels • Added Vitamins Added Minerals • Electrolytes Amino Acids • No Corn No Milo • No Millet No Chemical Preservatives

#### **GUARANTEED ANALYSIS**

Crude Protein (Min).....18.0% Crude Fat (Min)......40.0% Crude Fiber (Max)......4.5% Moisture (Max)......12.0%



#### **INGREDIENTS**

Sunflower Kernels, Peanuts, Pistachios, Hulled Pumpkin Seed, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Songbirds, Cardinals, Jays, Titmice, Grosbeaks, Nuthatches, Chickadees, Finches, Buntings, Thrushes and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

Note:Seed ports must be large enough to accommodate large fruit and nut pieces.

#### AVAILABLE PACKAGES

- # 367050 5 lb. Bag\* # 367200 - 20 lb. Bag\*
- 20101 20101 2019
- \* Barrier Package For Added Freshness

# ADVANCED FORMULA®

# **WOODPECKER,** NUTHATCH N' CHICKADEE®

A premium blend of hulled seeds, nuts and fruits preferred by woodpeckers, nuthatches, chickadees and jays.

Real Fruit • Real Nuts • Added Vitamins Added Minerals • Electrolytes • Amino Acids No Corn • No Milo • No Millet No Chemical Preservatives

#### GUARANTEED ANALYSIS

Crude Protein (Min)	18.0%
Crude Fat (Min)	30.0%
Crude Fiber (Max)	15.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Sunflower Kernels, Peanuts, Pistachios, Safflower Seed, Sunflower Seed, Dried Cranberries, Dried Apples, Hulled Pumpkin Seed, Dried Juniper Berries, Dried Raisins, Dried Papaya, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed desired amount in a wire mesh feeder, hopper feeder, tube feeder with large holes, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Woodpeckers (such as Downy, Pileated, Red-headed and others), Wild Parrots, Wild Parakeets, Nuthatches, Jays, Chickadees and other outdoor pets.

#### **PREFERRED FEEDERS**

- Wire Mesh Feeder
- Hopper Feeder
- Tube Feeder (Large Holes)
- Platform Feeder
- On the Ground

Note: Seed ports must be large enough to accommodate large fruit and nut pieces.

#### AVAILABLE PACKAGES

- # 364040 4 lb. Jar\*
- # 364050 5 lb. Bag\*\*
- # 364200 20 lb. Bag\*\*
- \* PETE (Recyclable) Plastic
- \*\* Barrier Package For Added Freshness





# BUFFEI FOR OUTDOOR PETS

A wholesome, natural outdoor pet food.

All Natural • Uniquely Cleaned • No Corn

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	10.0%
Crude Fat (Min)	4.0%
Crude Fiber (Max)	10.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Millet, Sunflower Seed, Milo.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All seed-eating birds.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

# NATURAL FORMULA

# FEAST FOR OUTDOOR PETS

A wholesome, natural outdoor pet food containing millet, safflower and black oil sunflower seeds.

All Natural • Uniquely Cleaned Extra Sunflower Seeds • No Corn • No Milo

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	10.0%
Crude Fat (Min)	4.0%
Crude Fiber (Max)	10.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Millet, Sunflower Seed, Safflower Seed.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### **PRIMARY SPECIES**

### All seed-eating birds.

#### **PREFERRED FEEDERS**

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground



# SATISFACTION GUARANTEED



#### **AVAILABLE PACKAGES**

- 391050 5 lb. Bag\*
- 391100 10 lb. Bag\* #
- 391200 20 lb. Bag\* # #
- 391500 40 lb. Bag\*\*
- Barrier Package For Added Freshness
- Paper

SATISFACTION GUARANTEED



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# FINE SUNFLOWER CHIPS

The finely chopped meat or kernel of the sunflower seed. A zero-waste product for wild birds.

High Oil Content • All Natural • Zero-Waste Feeds All Types Of Seed-Eating Birds Feeds Many Insect-Eating Birds

#### **GUARANTEED ANALYSIS**



### INGREDIENTS

Sunflower Kernels.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with small holes, a hopper feeder or platform feeder. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, Purple Finches, House Finches, Cardinals, Songbirds, Woodpeckers, Titmice, Pine Siskins, Chickadees and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Small Holes)
- Hopper Feeder
- Platform Feeder



# MEDIUM SUNFLOWER CHIPS

High Oil Content • All Natural • No Hulls Zero-Waste • Also Called Kernels Attracts All Types Of Wild Birds

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	18.0%
Crude Fat (Min)	28.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Sunflower Kernels.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, House Finches, Purple Finches, Chickadees, Nuthatches, Woodpeckers and other outdoor pets.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground



ZIP SEAL		
A١	AILABLE PACKAGES	
#	385080 - 5 lb. Bag*	
#	385200 - 20 lb. Bag*	

Barrier Package For Added Freshness





SATISFACTION

GUARANTEED

**AVAILABLE PACKAGES** 

- # 384200 20 lb. Bag\*
- \* Barrier Package For Added Freshness





# **NYJER<sup>®</sup> SEED**

A cleaned premium-grade thistle that has been sterilized to prevent germination.

#### Virtually Dust-Free • High Fat Content Premium-Grade Nyjer® Seed\* • All Natural

\*Nyjer® has been sterilized to help prevent germination. Nyjer® is a registered trademark of the Wild Bird Feeding Industry.

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)......16.0% Crude Fat (Min).......32.0% Crude Fiber (Max).....16.0% Moisture (Max)......12.0%



#### **INGREDIENTS**

Niger Seed (Guizotia Abyssinica).

#### FEEDING DIRECTIONS

Feed desired amount in a refillable Wild Delight<sup>\*</sup> Finch Sock Feeder, tube feeder with small holes or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, Purple Finches, House Finches, Cassin's Finches, Pine Siskins and Redpolls.

#### PREFERRED FEEDERS

- Refillable Wild Delight® Finch Sock Feeder
- Tube Feeder (Small Holes)
- On the Ground



#### AVAILABLE PACKAGES

- # 383050 5 lb. Bag\*
- # 383200 20 lb. Bag\*
- \* Barrier Package For Added Freshness

NATURAL FORMULA

# OUTDOOR FINCH<sup>™</sup> FOOD

An economy blend of seeds preferred by all types of finches.

#### Premium Nyjer<sup>®</sup> Seed<sup>\*</sup> • Premium Seeds No Chemical Preservatives • All Natural

\*Nyjer® has been sterilized to help prevent germination. Nyjer® is a registered trademark of the Wild Bird Feeding Industry.

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	12.0%
Crude Fat (Min)	. 8.0%
Crude Fiber (Max)	12.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Millet, Canary Grass Seed, Niger Seed (Guizotia Abyssinica).

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with small holes, hopper feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Purple Finches, House Finches, American Goldfinches, Chickadees; also, Exotic Parakeets in Florida, Southern Texas and Southern California.

#### **PREFERRED FEEDERS**

- Tube Feeder (Small Holes)
- Hopper Feeder
- On the Ground



**AVAILABLE PACKAGES** 

- # 375050 5 lb. Bag\*
- # 375200 20 lb. Bag\*
- \* Barrier Package For Added Freshness





# **SAFFLOWER SEED**

This premium-select, high-oil seed is preferred by cardinals. Normally, squirrels, jays, starlings and grackles will not eat safflower seed, due to its bitter taste.

#### High Oil Content • High Protein Content Virtually Dust-Free • All Natural

#### **GUARANTEED ANALYSIS**



#### **INGREDIENTS**

Safflower Seed.

#### FEEDING DIRECTIONS

Feed desired amount in a hopper feeder, tube feeder with large holes, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Cardinals and other Songbirds.

#### **PREFERRED FEEDERS**

- Hopper Feeder
- Tube Feeder (Large Holes)
- Platform Feeder
- On the Ground



# SATISFACTION GUARANTEED



# NATURAL FORMULA

# **BLACK OIL** SUNFLOWER SEED

A premium black oil sunflower seed selected for high oil and nutrient content.

#### 99% Clean<sup>\*</sup> • Virtually Dust-Free Won't Clog Feeders • High Oil Content All Natural

\*All black oil sunflowers are not the same. Some mixes contain sticks, cockleburs and other debris. These will clog feeders, and birds will not feed. Some black oils contain up to 20% empty hulls, which are wasted.

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.0%
Crude Fat (Min)	30.0%
Crude Fiber (Max)	30.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Sunflower Seed.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All seed-eating birds.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground



# **STRIPED** SUNFLOWER SEED

Striped sunflowers contain less oil than black oil sunflowers, but provide variety for seed-eating birds. Mix with black oil sunflower seeds to add variety and color to their daily food.

#### Virtually Dust-Free • High Oil Content Won't Clog Feeders • All Natural

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.5%
Crude Fat (Min)	25.0%
Crude Fiber (Max)	30.0%
Moisture (Max)	10.0%



#### **INGREDIENTS**

Striped Sunflower Seed.

#### FEEDING DIRECTIONS

Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder, wire mesh feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All seed-eating birds.

#### PREFERRED FEEDERS

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- Wire Mesh Feeder
- On the Ground



#### AVAILABLE PACKAGES

- # 363050 5 lb. Bag\* # 363150 - 15 lb. Bag\*
- Barrier Package For Added Freshness

SATISFACTION GUARANTEED



### WILDLIFE FORMULA

# **CORN ON THE COB**

Use to feed squirrels, ducks, geese, raccoons and other outdoor pets.

All Natural • Unprocessed • Extra-Clean Low Moisture To Help Prevent Mold

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	6.0%
Crude Fat (Min)	2.0%
Crude Fiber (Max)	5.0%
Moisture (Max) 1	2.0%



#### INGREDIENTS

Ear Corn.

#### FEEDING DIRECTIONS

Feed desired amount on a squirrel feeder with nail or peg, in a feed tub or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Squirrels, Ducks, Geese, Raccoons and other outdoor pets.

#### PREFERRED FEEDERS

- Squirrel Feeder with Nail or Peg
- Feed Tub
- On the Ground



#### **AVAILABLE PACKAGES**

- # 388070 7 lb. Bag\*
- # 388200 20 lb. Bag\*
- <sup>\*</sup> Barrier Package For Added Freshness



An excellent blend for all types of seed-eating birds.

Uniquely Cleaned • Sized #2 Yellow Corn • All Natural

This product does not contain any genetically altered corn.

#### **GUARANTEED ANALYSIS**

Crude Protein (Min).....7.0% Crude Fat (Min).....2.0% Crude Fiber (Max).....10.0% Moisture (Max)......15.0%



**AVAILABLE PACKAGES** 

# 87100 - 10 lb. Bag\*

Barrier Package For

Added Freshness

#### INGREDIENTS

Cracked Corn.

#### FEEDING DIRECTIONS

Mix with other bird seed and feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Seed-eating birds, Squirrels and other outdoor pets.

#### **PREFERRED FEEDERS**

- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground



# **DOVE & QUAIL FOOD**

A special blend of premium seeds and grain formulated for doves, quail, pheasants and game birds.

#### Uniquely Cleaned • All Natural

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	11.0%
Crude Fat (Min)	4.0%
Crude Fiber (Max)	10.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Millet, Milo, Wheat, Popcorn, Oat Groats, Safflower Seed, Sunflower Kernels, Sunflower Seed.

#### FEEDING DIRECTIONS

Feed the desired amount on a platform feeder, in a suitable feed dish or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Doves, Mourning Doves, Quail, Pheasant, Grouse and other game birds.

#### **PREFERRED FEEDERS**

- Platform Feeder
- Feed Dish



**AVAILABLE PACKAGES** 

- # 388410 10 lb. Bag\*
- # 388420 20 lb. Bag\*
- \* Barrier Package For Added Freshness

SATISFACTION GUARANTEED



# WILDLIFE FORMULA

# **INSHELL PEANUTS**

Premium-grade, whole, inshell peanuts, unprocessed and natural. Whole, inshell peanuts provide excellent nutrition and food for many species of wild birds and wildlife.

Premium Grade • Extra-Clean • Aflatoxin-Free Unprocessed • Not Salted

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	.16.0%
Crude Fat (Min)	2.0%
Crude Fiber (Max)	.25.0%
Moisture (Max)	.12.0%



#### **INGREDIENTS**

Whole Peanuts.

#### FEEDING DIRECTIONS

Feed as sole food source or mix with other seeds and grains. Feed desired amount on a platform feeder, in a feed tub or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Squirrels, Jays, Wild Parrots, Raccoons and other outdoor pets.

#### **PREFERRED FEEDERS**

- Platform Feeder
- Feed Tub
- On the Ground



#### AVAILABLE PACKAGES

- # 379050 5 lb. Bag\*
- # 379130 13 lb. Bag\*
- \* Barrier Package For Added Freshness

# WILDLIFE FORMULA

# **SHELLED PEANUTS**

Wild Delight<sup>®</sup> whole, shelled peanuts are premium grade, unprocessed, uncooked and not salted. An all-natural food source for all wild birds and wildlife. Feed as a sole food source or mix with other seeds and grains.

High Oil Content • High Protein Content Uniquely Cleaned • Not Pieces Or Rejects

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	25.0%
Crude Fat (Min)	40.0%
Crude Fiber (Max)	10.0%
Moisture (Max)	12.0%



**INGREDIENTS** Peanuts.

#### FEEDING DIRECTIONS

Feed as sole food source or mix with other seeds and grains. Feed desired amount in a wire mesh feeder, tube feeder with large holes, hopper feeder, platform feeder or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Woodpeckers, Jays, Doves, Songbirds, Squirrels, Chipmunks, Ducks and other outdoor pets.

#### PREFERRED FEEDERS

- Wire Mesh Feeder
- Tube Feeder (Large Holes)
- Hopper Feeder
- Platform Feeder
- On the Ground

*Note: Seed ports must be large enough to accommodate large nut pieces.* 



**AVAILABLE PACKAGES** 

- # 380050 10 lb. Bag\*
- # 380250 20 lb. Bag\*
- \* Barrier Package For Added Freshness

SATISFACTION GUARANTEED



### WILDLIFE FORMULA

# **SQUIRREL FOOD**

A special blend of premium ingredients for squirrels and other outdoor pets.

Added Vitamins • Added Minerals • Electrolytes Amino Acids • Uniquely Cleaned Whole, Unprocessed Peanuts

#### **GUARANTEED ANALYSIS**



#### INGREDIENTS

Corn, Sunflower Seed, Whole Peanuts, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Artificial Flavor.

#### FEEDING DIRECTIONS

Feed the desired amount in a squirrel feeder, a platform feeder, a suitable feed dish or on the ground. Keep feeders full. Clean feeders frequently. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Squirrels, Raccoons, Ducks, Geese, Chipmunks and other outdoor pets.

#### PREFERRED FEEDERS

- Squirrel Feeder
- Platform Feeder
- Feed Dish
- On the Ground



# SPECIALTY ITEM

# DECK, PORCH N' PATIO ® PARTY ® SUET

A premium suet cake perfect for attracting woodpeckers, nuthatches and jays.

Pistachios • Sunflower Kernels Added Vitamins • Added Minerals Electrolytes • Amino Acids

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	. 4.0%
Crude Fat (Min)	30.0%
Crude Fiber (Max)	12.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Rendered Beef Suet, Sunflower Kernels, Peanuts, Pistachios, Hulled Pumpkin Seed, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Added Color (Red #40), Artificial Flavor.

#### FEEDING DIRECTIONS

Place in Wild Delight<sup>\*</sup> Suet Feeder and hang. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All wild birds that prefer high fat intake, such as Woodpeckers, Nuthatches, Chickadees, Jays and other outdoor pets.

#### PREFERRED FEEDERS

Wild Delight<sup>®</sup> Suet Feeder



**AVAILABLE PACKAGES** # 389311 – 11 oz.





## FRUIT N' BERRY ™ SMOOTHIE<sup>®</sup> SUET

A premium suet cake perfect for attracting fruit- and berry-eating songbirds.

#### Real Fruit • Premium Seeds Added Vitamins • Added Minerals Electrolytes • Amino Acids

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	4.0%
Crude Fat (Min)	30.0%
Crude Fiber (Max)	12.0%
Moisture (Max)	12.0%



Rendered Beef Suet, Sunflower Seed, Safflower Seed, Peanuts, Sunflower Kernels, Dried Apples, Dried Cherries, Dried Cranberries, Dried Blueberries, Dried Raisins, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E



Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Added Color (Red #40), Artificial Flavor.

#### FEEDING DIRECTIONS

Place in Wild Delight<sup>®</sup> Suet Feeder and hang. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Fruit- and nut-eating birds that prefer high-fat diets, such as Woodpeckers, Chickadees, Nuthatches, Jays, Songbirds and other outdoor pets.

**PREFERRED FEEDERS** Wild Delight<sup>®</sup> Suet Feeder





GOURMET GOODIES<sup>®</sup> SUET

A premium suet cake perfect for attracting songbirds and other seed-eating birds.

Added Vitamins • Added Minerals Electrolytes • Amino Acids No Corn • No Milo

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	4.0%
Crude Fat (Min)	30.0%
Crude Fiber (Max)	12.0%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Rendered Beef Suet, Sunflower Seed, Millet, Peanuts, Safflower Seed, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Added Color (Red #40), Artificial Flavor.

#### FEEDING DIRECTIONS

Place in Wild Delight<sup>\*</sup> Suet Feeder and hang. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All wild birds that prefer high fat intake, such as Woodpeckers, Chickadees, Nuthatches and other outdoor pets.

#### **PREFERRED FEEDERS**

Wild Delight® Suet Feeder

AVAILABLE PACKAGES # 389011 - 11 oz.







## NUT N' BERRY <sup>®</sup> PARFAIT <sup>®</sup> SUET

A premium suet cake perfect for attracting nut- and berry-eating songbirds.

#### Real Fruit • Real Nuts • Hulled Seeds Added Vitamins • Added Minerals Electrolytes • Amino Acids

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)......4.0% Crude Fat (Min)......30.0% Crude Fiber (Max).....12.0% Moisture (Max).....12.0%



#### **INGREDIENTS**

Rendered Beef Suet, Sunflower Kernels, Peanuts, Sunflower Seed, Safflower Seed, Pistachios, Hulled Pumpkin Seed, Dried Raisins, Dried Cranberries, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione



Sodium Bisulfite Complex, Thiamin Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Added Color (Red #40), Artificial Flavor.

#### FEEDING DIRECTIONS

Place in Wild Delight<sup>®</sup> Suet Feeder and hang. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All wild birds that prefer high fat intake, such as Woodpeckers, Chickadees, Nuthatches and other outdoor pets.



#### **PREFERRED FEEDERS**

Wild Delight® Suet Feeder

### SPECIALTY ITEM

woodpecker PICNIC<sup>®</sup> SUET

A premium suet cake perfect for attracting woodpeckers, nuthatches and chickadees.

Real Fruit • Real Nuts Added Vitamins • Added Minerals Electrolytes • Amino Acids

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	4.0%
Crude Fat (Min)	. 30.0%
Crude Fiber (Max)	. 12.0%
Moisture (Max)	. 12.0%

#### INGREDIENTS

Rendered Beef Suet, Sunflower Kernels, Peanuts, Pistachios, Safflower Seed, Sunflower Seed, Dried Cranberries, Dried Apples, Hulled Pumpkin Seed, Dried Juniper Berries, Dried Raisins, Dried Papaya, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E





Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose, Added Color (Red #40), Artificial Flavor.

#### FEEDING DIRECTIONS

Place in Wild Delight<sup>®</sup> Suet Feeder and hang. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

All wild birds that prefer high fat intake, such as Woodpeckers, Chickadees, Nuthatches and other outdoor pets.

#### PREFERRED FEEDERS

Wild Delight<sup>®</sup> Suet Feeder



SATISFACTION GUARANTEED





## **SUET FEEDER** FOR OUTDOOR PETS

Designed for use with Wild Delight<sup>®</sup> Suet Cakes, the Wild Delight<sup>®</sup> Suet Feeder is a convenient way to feed wild birds the suet they love. This feeder works well with Deck, Porch N' Patio<sup>®</sup> Party<sup>®</sup> Suet; Fruit N' Berry<sup>®</sup> Smoothie<sup>®</sup> Suet; Gourmet Goodies<sup>®</sup> Suet; Nut N' Berry<sup>®</sup> Parfait<sup>®</sup> Suet and Woodpecker Picnic<sup>®</sup> Suet.

- Squirrel-Resistant
- Holds One Suet Cake
- Vinyl-Coated Wire Protects Birds' Feet, Tongues and Eyes
- Resists Rust, Stains and Suet Contamination



AVAILABLE PACKAGES # 388540 SPECIALTY ITEM

# **DECK, PORCH N' PATIO**<sup>®</sup> outdoor pet food block

A special zero-waste formula packed with real nuts. Use it to provide a nutritious treat for wild birds and outdoor pets.

> A Zero-Waste Product • Real Nuts Electrolytes • Amino Acids No Corn • No Milo • No Millet

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	18.0%
Crude Fat (Min)	40.0%
Crude Fiber (Max)	. 4.5%
Moisture (Max)	12.0%



#### **INGREDIENTS**

Sunflower Kernels, Peanuts, Pistachios, Hulled Pumpkin Seed, Gelatin, Corn Syrup, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose.

#### FEEDING DIRECTIONS

Put in a Wild Delight<sup>\*</sup> Block Feeder and hang, place on a feeder or feed on the ground. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Songbirds, Cardinals, Grosbeaks, Finches, Jays, Nuthatches and other outdoor pets.

#### PREFERRED FEEDERS

- Wild Delight® Block Feeder
- Place on Ground

AVAILABLE PACKAGES # 388380 - 14 oz.



SATISFACTION GUARANTEED



SATISFACTION GUARANTEED

# **FRUIT N' BERRY**<sup>TM</sup> OUTDOOR PET FOOD BLOCK

A special formula containing real nuts, grains and fruits. Use it to provide a nutritious treat for wild birds and outdoor pets.

#### Real Fruit • Real Berries Electrolytes • Amino Acids No Corn • No Milo • No Millet

#### **GUARANTEED ANALYSIS**



#### **INGREDIENTS**

Sunflower Seed, Safflower Seed, Peanuts, Sunflower Kernels, Dried Apples, Dried Cherries, Dried Cranberries, Dried Blueberries, Dried Raisins, Gelatin, Corn Syrup, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B-12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose.

#### FEEDING DIRECTIONS

Put in a Wild Delight<sup>®</sup> Block Feeder and hang, place on a feeder or feed on the ground. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Songbirds, Cardinals, Grosbeaks, Finches, Jays, Thrushes, Buntings and other outdoor pets.

#### **PREFERRED FEEDERS**

- Wild Delight<sup>®</sup> Block Feeder
- Place on Ground



SPECIALTY ITEM
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# **NUT N' BERRY®** outdoor pet food block

This nutritious formula contains real fruit and nuts. Use it to provide a treat for wild birds and outdoor pets.

> Real Nuts • Real Fruit Electrolytes • Amino Acids No Corn • No Milo • No Millet

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	16.0%
Crude Fat (Min)	35.0%
Crude Fiber (Max)	18.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Sunflower Kernels, Peanuts, Sunflower Seed, Safflower Seed, Pistachios, Hulled Pumpkin Seed, Dried Raisins, Dried Cranberries, Gelatin, Corn Syrup, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B-12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose.

#### FEEDING DIRECTIONS

Put in a Wild Delight<sup>\*</sup> Block Feeder and hang, place on a feeder or feed on the ground. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Songbirds, Woodpeckers, Cardinals, Finches, Titmice, Jays, Grosbeaks, Buntings, Nuthatches, Chickadees and other outdoor pets.

AVAILABLE PACKAGES # 388350 – 13 oz.

#### **PREFERRED FEEDERS**

• Wild Delight® Block Feeder







# **SPECIAL FINCH**<sup>™</sup> OUTDOOR PET FOOD BLOCK

Special formula containing premium Nyjer<sup>®</sup> seed. Use it to provide a special treat for all wild finches.

#### Premium Nyjer® Seed\* No Corn • No Milo • No Millet

\*Nyjer® has been sterilized to help prevent germination. Nyjer® is a registered trademark of the Wild Bird Feeding Industry.

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	.15.0%
Crude Fat (Min)	.25.0%
Crude Fiber (Max)	.18.0%
Moisture (Max)	.12.0%



#### **INGREDIENTS**

Sunflower Kernels, Niger Seed (Guizotia Abyssinica), Gelatin, Corn Syrup, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B-12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose.

#### FEEDING DIRECTIONS

Put in a Wild Delight<sup>\*</sup> Block Feeder and hang, place on a feeder or feed on the ground. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, Purple Finches, House Finches, Chickadees, Cassin's Finches and Redpolls.

#### **PREFERRED FEEDERS**

- Wild Delight<sup>®</sup> Block Feeder
- Place on Ground



### SPECIALTY ITEM

# **SQUIRREL** OUTDOOR PET FOOD BLOCK

This formula has real corn and peanuts. Use it to provide a special treat for outdoor pets.

> Real Nuts • Real Corn Electrolytes • Amino Acids

#### **GUARANTEED ANALYSIS**

Crude Protein (Min)	10.0%
Crude Fat (Min)	2.0%
Crude Fiber (Max)	9.0%
Moisture (Max)	12.0%



#### INGREDIENTS

Corn, Sunflower Seed, Whole Peanuts, Gelatin, Corn Syrup, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B-12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Dextrose.

#### FEEDING DIRECTIONS

Put in a Wild Delight<sup>\*</sup> Block Feeder and hang, place on a feeder or feed on the ground. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Squirrels, Raccoons, Ducks, Geese, Chipmunks and other outdoor pets.

#### PREFERRED FEEDERS

- Wild Delight<sup>®</sup> Block Feeder
- Squirrel Feeder with Nail or Peg
- Place on Ground

**AVAILABLE PACKAGES** # 388360 - 13 oz.







## **WOODPECKER,** NUTHATCH N' CHICKADEE<sup>®</sup> OUTDOOR PET FOOD BLOCK

A special formula containing real nuts, grains and fruits. Use it to provide a special nutritional treat for wild birds and outdoor pets.

Real Nuts • Real Fruit • Vitamins • Minerals Electrolytes • No Corn • No Milo • No Millet

#### **GUARANTEED ANALYSIS**



#### **INGREDIENTS**

Sunflower Kernels, Peanuts, Pistachios, Safflower Seed, Sunflower Seed, Dried Cranberries, Dried Apples, Hulled Pumpkin Seed, Dried Juniper Berries, Dried Raisins, Dried Papaya, Gelatin, Corn Syrup, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Menadione Sodium Bisulfite Complex, Thiamine Mononitrate, Riboflavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Hydrochloride, Biotin, Folic Acid, Ascorbic Acid (Vitamin C), L-Lysine Monohydrochloride, DL-Methionine, Potassium Chloride, Sodium Bicarbonate, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Iodate, Zinc Oxide, Magnesium Oxide, Calcium Carbonate, Dextrose.

#### FEEDING DIRECTIONS

Put in a Wild Delight<sup>\*</sup> Block Feeder and hang, place on a feeder or feed on the ground. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

Woodpeckers, Nuthatches, Jays, Chickadees, Thrushes, Squirrels, Raccoons, Chipmunks and other outdoor pets.

#### **PREFERRED FEEDERS**

- Wild Delight® Block Feeder
- Place on Ground



### SPECIALTY ITEM

## **BLOCK FEEDER** FOR OUTDOOR PETS

Designed for use with Wild Delight<sup>®</sup> Outdoor Pet Food Blocks, the Wild Delight<sup>®</sup> Block Feeder is an easy way to feed outdoor pets the food they love. This feeder works well with Deck, Porch N' Patio<sup>®</sup> Outdoor Pet Food Block; Fruit N' Berry<sup>®</sup> Outdoor Pet Food Block; Nut N' Berry<sup>®</sup> Outdoor Pet Food Block; Special Finch<sup>®</sup> Outdoor Pet Food Block; Squirrel Outdoor Pet Food Block and Woodpecker, Nuthatch N' Chickadee<sup>®</sup> Outdoor Pet Food Block.

- Vinyl-Coated Wire Protects Birds' Feet, Tongues And Eyes
- Resists Rust And Stains



AVAILABLE PACKAGES # 388470





### SATISFACTION GUARANTEED



## **FINCH SOCK FEEDER** WILD FINCH FOOD WITH PREMIUM NYJER<sup>®</sup> SEED

All-In-One Feed And Feeder • Easy To Use Economical • No Chemical Preservatives Nyjer<sup>®</sup> Has Been Sterilized To Help Prevent Seed Germination

Nyjer® is a registered trademark of the Wild Bird Feeding Industry.

#### **GUARANTEED ANALYSIS**



**Notes** 

#### **INGREDIENTS**

Niger Seed (Guizotia Abyssinica).

#### FEEDING DIRECTIONS

Hang refillable Wild Delight<sup>\*</sup> Finch Sock Feeder from tree limb, hook or other hanging mechanism. Finches will cling to the mesh sock and eat. Keep clean, fresh water available. Feed all year long.

#### PRIMARY SPECIES

American Goldfinches, Purple Finches, House Finches and Cassin's Finches.

#### **REFILL SOCK WITH:**

- Wild Delight® Nyjer® Seed
- Wild Delight® Fine Sunflower Chips
- Wild Delight® Medium Sunflower Chips





### SATISFACTION GUARANTEED


#### **Consumer Marketing Campaign**

At Wild Delight<sup>®</sup>, we've designed our consumer marketing campaign to help distributors and retailers increase consumer traffic and overall Wild Delight<sup>®</sup> product awareness. Best of all, when combined with our Wild Delight<sup>®</sup> merchandising program, our marketing support is second to none, generating new Wild Delight<sup>®</sup> customers and increased sales for you every day.

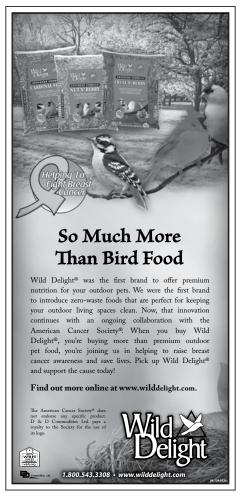
One of the most impactful ways that we do this is through consumer advertising in popular consumer magazines, including *Gardening How-To, Cabin Life* and *Birds & Blooms*. We back you up with innovative, eye-catching advertisements that promote Wild Delight<sup>®</sup> products across the nation.

Our national brand-building means consumers come looking for Wild Delight?

#### Check out some of our latest ads:



Actual ads run in color.





Putting The Power Of Pink Into Bird Feeders Everywhere



#### **Consumer Marketing Campaign**

At Wild Delight<sup>®</sup>, we make a variety of marketing materials available to retailers and distributors to utilize on a local level. From newspaper to radio to TV, our local marketing support program helps you to drive sales and build loyalty.

Marketing support is available for distributors and retailers to use for media purchases. Before beginning any Wild Delight® advertising campaign, please determine the amount of marketing support available to you to use by contacting your Wild Delight® representative.\*

#### Use newspaper to bring consumers flocking in.

Wild Delight® newspaper advertisements include a space for your location to be printed. Our print ads are available in a number of options:

Ad 1	AVAILABLE SIZES	Ad 2	AVAILABLE SIZES
Color	• 5.25" by 7"	B&W•	5.625" by 10"
B&W	• 5.25" by 7"	B&W •	3.625" by 8"
		B&W •	3.625" by 4"

# Take advantage of radio and watch sales take off.

Our 30-second radio script features room for a four-second tag that calls out your retail location. It's produced and available in an MP3 format specifically for radio station use.

# Use television to reach tons of new and old customers.

Wild Delight<sup>®</sup> has produced a new 30-second television commercial for you to use on local cable and network affiliate stations. The best part is, there's a spot at the end for you to insert your own three-second tag.

#### For more information on how to utilize our local marketing support, please contact your Wild Delight<sup>®</sup> representative.

\*These funds are limited.







## What more could you ask for in a merchandising program?

Wild Delight<sup>®</sup> provides retailers with the best displays in the outdoor pet food industry. These displays grab customers' attention, sell products and increase profits. Put these displays to work for you today!

#### Ask us about our Frequent Buyer Program!

1.800.543.3308 • www.wilddelight.com

# A Complete Line Of Premium Products.....



**Premium Nutrition For Outdoor Pets** 

# .From Wild Delight<sup>®</sup> – A Name That Sells!

# **Premium Nutrition For Wildlife**



















Seed

Squirrel Food

Dove & **Quail Food** 

Cracked Corn

Corn On The Cob

Inshell **Peanuts** 

CARDINA

Shelled Peanuts

# Wild Delight<sup>®</sup> Jars And Finch Sock Feeder



Deck, Porch

N' Patio®



Nut N' Berry® Woodpecker, Nuthatch N' Chickadee® Food

Special Less Mess<sup>™</sup> Finch<sup>™</sup> Food **Cardinal Food** 



**Finch Sock** Feeder

# Advanced Formula<sup>®</sup> Suet And Feeder



Deck, Porch N' Patio® Partv<sup>®</sup> Suet



Fruit N' Berry<sup>™</sup> **Smoothie**® Suet



Gourmet **Goodies**<sup>®</sup> Suet



Nut N' Berry® Parfait<sup>®</sup> Suet



Woodpecker Picnic<sup>®</sup> Suet



Suet Feeder

# Outdoor Pet Food Blocks









Deck, Porch N' Patio<sup>®</sup> Block

Fruit N' Berry<sup>™</sup> Block

Nut N' Berry® Special Block Finch<sup>™</sup> Block

Squirrel Block

Woodpecker, Nuthatch N' Chickadee<sup>®</sup> Block



www.wilddelight.com



## Company-Wide Support Helps You Sell More

Wild Delight<sup>®</sup> products are backed in the field by company-sponsored programs administered by our employees. Our programs have one goal in mind: helping you better serve and satisfy consumers and, in the process, enabling you to sell more Wild Delight<sup>®</sup> brand products.

# A Closer Look Inside The Bags

Less Mess<sup>®</sup>

**Cardinal Food** 

Gourmet



Nut N' Berry®



Fruit N' Berry™





Woodpecker, Nuthatch N' Chickadee<sup>®</sup> Food

Deck. Porch N' Patio®



Less Mess<sup>®</sup> Fruit N' Berrv<sup>™</sup>



# **Educate And Help Consumers** With Valuable Information

A comprehensive guide to feeding and caring for wild birds and wildlife, our product guide features commonly answers to asked questions, as well bird-watching charts, as product information and more. Plus, FREE feeding charts will help consumers make the right choice, increasing your sales. Both are free to participating Wild Delight<sup>®</sup> retailers.



According to U.S. Fish and Wild' feeding and wat is second only outdoor hobby Consumer their and want better products that attract more desirable birds with less mess and less waste at the feeder.

le Dollars Consumers will pay a premium for quality products that contain real fruits and nuts, vitamins and exceptionally clean seed with as little waste as possible, increasing your profits.

#### **In-Store Consumer Videos**

Our "Better Birds" consumer video will transform retail stores into resource centers for those who love feeding outdoor pets. Plus, it will grab the curiosity of those new to birding, creating new customers and new sales for you.

#### This multifaceted consumer video can be used to:

- Create a unique, interactive environment for shoppers
- Simplify consumers' shopping experience
- Educate employees and associates on Wild Delight<sup>®</sup> products and the outdoor pets they feed



#### For more information on obtaining our Wild Delight<sup>®</sup> "Better Birds" in-store video, contact your Wild Delight<sup>®</sup> representative.









# Arbor Displays

With Qualifying Order

# These handsome wooden displays will draw attention – and customers!

Large Arbor actual size 48" W x 31.5" D x 83" H. Small Arbor actual size 41.25" W x 19" D x 75" H. See order form PWDFM2600, or ask your sales representative for more information. Wild Arrow Control of the second seco

Use This Order Form To Get Yours Today!

Commodities Ltd.



# FREE STORE DISPLAY SYSTEM

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. This form must be completed in full and signed.

Step 4 — Order Packaged Product:

Order must be for 30 cases. A minimum of 10 different items (SKUs) must be selected, and a

Step 1—
Retailer Name:
Street Address:
City, State, ZIP:
Contact:
Phone:
Fax:
Email:
Distributor:
Distributor Salesperson:
D & D Salesperson:
Step 2 — Select One Display System:

Small Arbor Display	Large Arbor Display
Value of Ar	bor: \$300
Step 3 — Point Of Se	ale:
Yes, this retailer will ins available POS materia Customer Service sen Point-of-Sale Starter Ki contact name and a	als. Please have D & D ad the Wild Delight® t (PWDKT2050) to the
Approved by Distributor Sales Manag	ger
Distributor Order/Invoice Number	Date
Step 5 — Signature	Required:

By signature below, retailer named agrees to accept, install and display the fixture
ordered and further agrees that no other product (other than Wild Delight® products) will
be stacked or displayed on this fixture for a period of one (1) year from the date of this
order shown below. Retailer agrees to reimburse D & D Commodities Ltd. for the value
of the fixture as shown, should the terms of this agreement be violated.

Delivery of product subject to verification. Failure to provide copy of invoice upon request showing delivery of required products voids the program, and retailer will be billed for the total cost of fixtures and free products.

Signature

Revised 01/05/2011

Date Form #: PWDFM2600

minimum of 10 of those items must be from items marked (*).					
ITEM#	ITEM	UNIT UNITS/	CASES		
		SIZE	ORDERED		
364050	Woodpecker, Nuthatch N' Chickadee <sup>®</sup> Food*	5 lb. 6	_		
376070	Cardinal Food*	7 lb. 4			
376150	Cardinal Food	15 lb. 1			
377080	Songbird Food*	8 lb. 4			
368080	Gourmet Outdoor Pet Food*	8 lb. 4			
365080	Truit N' Berry <sup>™</sup> * Total Cuisine <sup>®</sup> (Zero-Waste <sup>™</sup> )* Nut N' Berry <sup>®</sup> *	8 lb. 4			
367050	Total Cuisine <sup>®</sup> (Zero-Waste <sup>™</sup> )*	5 lb. 6			
366050	Nut N' Berry®*	5 lb. 6			
374050	Deck, Porch N' Patio <sup>®</sup> (Zero-Waste™)*	5 lb. 6			
378080	Squirrel Food*	8 lb. 4			
373050	Golden <sup>®</sup> Finch Food*	5 lb. 6			
381050	Special Finch <sup>™</sup> Food*	5 lb. 6			
390105	Less Mess <sup>®</sup> Cardinal Food	5 lb. 6			
390205	Less Mess <sup>®</sup> Cardinal Food Less Mess <sup>®</sup> Songbird Food	5 lb. 6			
390305	Less Mess <sup>®</sup> Gourmet	5 lb. 6			
390405	Less Mess <sup>®</sup> Fruit N' Berry <sup>™</sup>	5 lb. 6			
376042	Less Mess <sup>®</sup> Cardinal Food (Jar)	4.25 lb. 6			
374045	Deck, Porch N' Patio <sup>®</sup> (Jar)	4.5 lb. 6			
364040	Woodpecker, Nuthatch N' Chickadee® Food (Jar)	4 lb. 6			
366040	Nut N' Berry <sup>®</sup> Food (Jar)	4 lb. 6			
381040	Special Finch <sup>™</sup> Food (Jar)	4 lb. 6			
389011	Gourmet Goodies® Suet*	11 oz. 12			
389311	Deck, Porch N' Patio <sup>®</sup> Party <sup>®</sup> Suet*	11 oz. 12			
389211	Woodpecker Picnic <sup>®</sup> Suet <sup>*</sup>	11 oz. 12			
389411	Fruit N' Berry Smoothie <sup>®</sup> Suet*	11 oz. 12			
389111	Nut N' Berry <sup>®</sup> Parfait <sup>®</sup> Suet*	11 oz. 12			
385080	Fine Sunflower Chips	5 lb. 6			
383050	Nyjer <sup>®</sup> Seed	5 lb. 6			
388070	Corn On The Cob	7 lb. 4			
386080	Safflower Seed	8 lb. 4			
375050	Outdoor Finch <sup>™</sup> Food	5 lb. 6			
361050	Black Oil Sunflower Seed	5 lb. 6			
361100	Black Oil Sunflower Seed	10 lb. 3			
363050	Striped Sunflower Seed	5 lb. 6			
383010	Finch Sock Feeder (Full)*	13 oz. 12			
380050	Shelled Peanuts	10 lb. 4			
379050	Inshell Peanuts	5 lb. 4			
388490	Woodpecker And Wild Bird Nut Block*	13 oz. 10			
388330	Fruit N' Berry <sup>™</sup> Outdoor Pet Food Block*	10 oz. 10			
388350	Nut N' Berry <sup>®</sup> Outdoor Pet Food Block*	13 oz. 10			
388360	Squirrel Outdoor Pet Food Block*	13 oz. 10			
388370	Special Finch <sup>™</sup> Outdoor Pet Food Block*	13 oz. 10			
388380	Deck, Porch N' Patio <sup>®</sup> Outdoor Pet Food Block*	14 oz. 10			
376350	Cardinal Food	35 lb. 1			
377200	Songbird Food	20 lb. 1			
368200	Gourmet Outdoor Pet Food	20 lb. 1			
365200	Fruit N' Berry™	20 lb. 1			
367200		20 lb. 1			
366200	Nut N' Berry®	20 lb. 1			
378200	Squirrel Food	20 lb. 1			
381200	Special Finch <sup>™</sup> Food	20 lb. 1			
364200	Woodpecker, Nuthatch N' Chickadee® Food	20 lb. 1			
374200	Deck, Porch N' Patio <sup>®</sup> (Zero-Waste™)	20 lb. 1			
	TOTAL CASES				
	IVIAL CASES				

# Less Mess® Display Rack

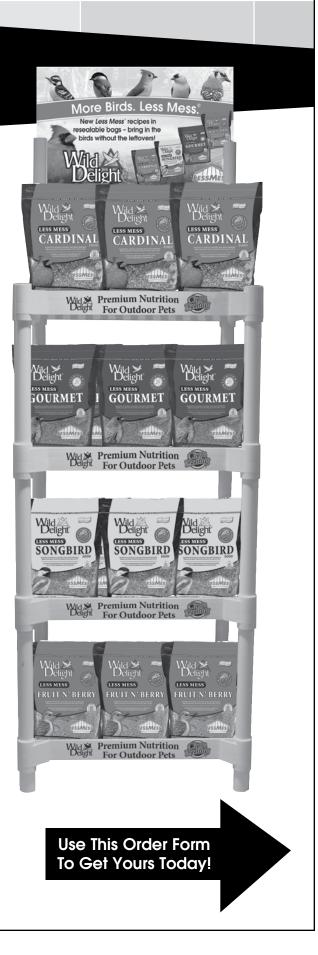
With Qualifying Order

This bright, easy-to-assemble rack will grab customers' attention and increase your Wild Delight<sup>®</sup> sales!

> Actual size 21" W x 24" D x 66" H. See order form PWDFM9875, or ask your sales representative for more information.



Commodities Ltd.





# FREE LESS MESS® DISPLAY SYSTEM

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. This form must be completed in full and signed.

Retailer Information:	Order I	Packaged Product:			
Retailer Name:	Mu	st order 8 total cases. A mini items (SKUs) must be s			rent
Street Address:     City, State, ZIP:	ITEM#	ITEM	UNIT SIZE	UNIT/ CASE	CASES ORDERED
Contact:	390105 390205	Less Mess <sup>®</sup> Cardinal Food Less Mess <sup>®</sup> Songbird Food	5 lb. 5 lb.	6 6	
Title:	390305	Less Mess <sup>®</sup> Gourmet	5 lb.	6	
Phone:	390405	Less Mess <sup>®</sup> Fruit N′ Berry™	5 lb.	6	
Fax:		TOTAL CAS	SES THIS	S ORDEI	R
Email:					
Distributor:		Weight The Weight The Weight	Vad 😕 🚆	We	
Distributor Salesperson:			UIT N'BERRY	Contraction of the local division of the loc	
D & D Salesperson:				0	Citizen -
Display System:	Point o	f Sale:			
	n I	es, this retailer will install all rec naterials. Please have D & D cu blowing to the contact name • Frequent Buyer Envelope • 50 Consumer Product Guid	ustomer and add e Kit (PW Guides (F	service dress or /DKT025 PWDMC	send the this form: 50) 10500)
You B Francisco Northern State	Signati	ure Required:			
Preserver Weiger COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COURNET COU	further agrees displayed on Retailer agree should the te Failure to prov	elow, retailer named agrees to accept, inst s that no other product (other than Wild I this fixture for a period of one (1) year from es to reimburse D & D Commodities Ltd. f rms of this agreement be violated. Delive ide copy of invoice upon request showing of retailer will be billed for the total cost of fix	Delight® pro n the date of or the value ery of produced delivery of re	oducts) will of this orde e of the fix uct subject equired pro	I be stacked or er shown below. ture as shown, t to verification. oducts voids the
View Providence Andrew	Signature			Date	
	Approved I	by Distributor Sales Manager		Date	
Value of Rack: \$100	Distributor (	Order/Invoice Number			

Revised 01/07/11

Form #: PWDFM9875

# Jar Display Rack

With Qualifying Order

This bright, easy-to-assemble rack will grab customers' attention and increase your Wild Delight<sup>®</sup> sales!

> Actual size 21" W x 24" D x 66" H. See order form PWDFM2740, or ask your sales representative for more information.



Commodities Ltd.





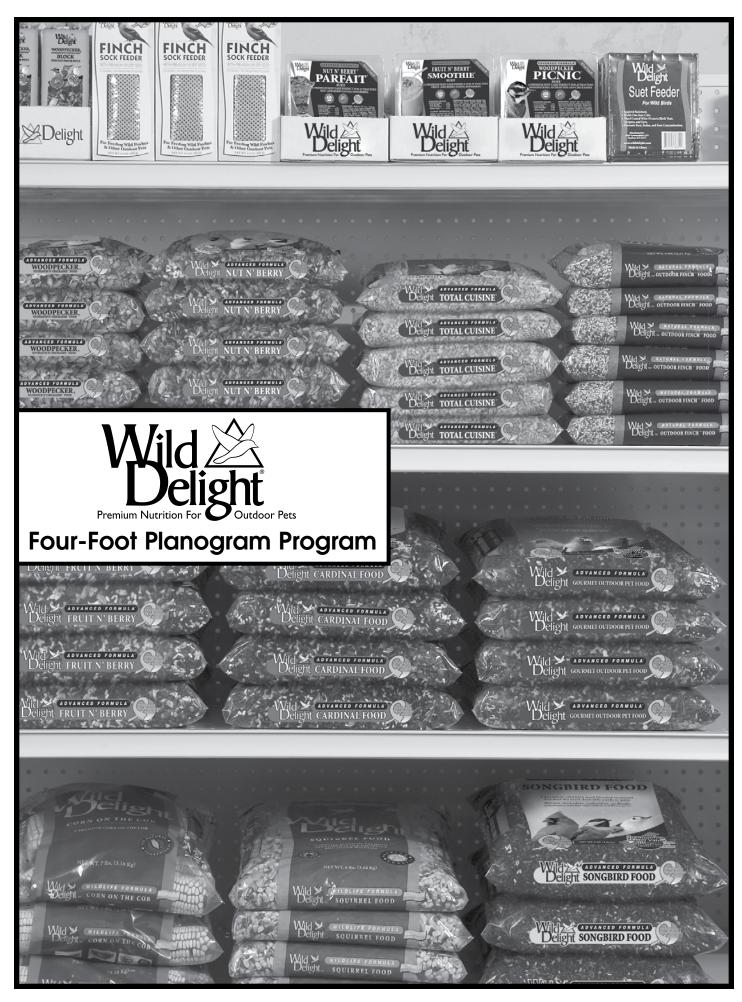
# FREE JAR DISPLAY SYSTEM

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. This form must be completed in full and signed.

Retailer Information:	Order	Packaged Product:				
Retailer Name:	Mu	ist order 8 total cases. A mir items (SKUs) must be			rent	
Street Address:	ITEM#	ITEM	UNIT SIZE	UNIT/ CASE	CASES ORDERED	
City, State, ZIP:	376042	Less Mess <sup>®</sup> Cardinal Food				
Contact:	374045 364040	Deck, Porch N' Patio® Woodpecker, Nuthatch	4.5 lb.			
Title:	366040	N' Chickadee <sup>®</sup> Food Nut N' Berry <sup>®</sup> Food	4 lb. 4 lb.			
Phone: Fax:	381040	Special Finch <sup>™</sup> Food	4 lb.	6		
Email:		TOTAL C	ASES THI	S ORDEI		
Distributor:	1					
Distributor Salesperson:			0	Nei O		
D & D Salesperson:						
Display System:	Point o	of Sale:				
	Ple	es, this retailer will install all require ease have D & D customer sen ontact and address on this for • Frequent Buyer Envelope • 50 Consumer Product Guic • Consumer Product Guic	vice send m: e Kit (PWE ouides (PV	the folic OKT0250 VDMC05	owing to the ) 500)	
1948 Providence Print and State	Signat	ure Required:				
	further agree displayed on Retailer agree should the te Failure to prov	elow, retailer named agrees to accept, in s that no other product (other than Wild this fixture for a period of one (1) year fro es to reimburse D & D Commodities Ltd. rms of this agreement be violated. Delin ride copy of invoice upon request showing d retailer will be billed for the total cost of f	d Delight® pro om the date for the valu very of produ g delivery of r	oducts) will of this orde le of the fix uct subject equired pro	be stacked or r shown below. ture as shown, to verification. oducts voids the	
Verde President Andrease and Andreas Andrease and Andrease and Andreas	Signature			Date		
	Approved	by Distributor Sales Manager		Date		
Value of Rack: \$100	Distributor	Order/Invoice Number				

Revised 01/05/11

Form #: PWDFM2740





# FOUR-FOOT (PACKAGED GOODS ONLY) PLANOGRAM PROGRAM

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. NEW RETAILERS ONLY.

Step	1 .
------	-----

Retailer Name:

Step	4 -	Order	Prod	luct:
------	-----	-------	------	-------

Order from products listed below. No substitutions allowed. Limit one (1) FREE case per item ordered. Order must be for a minimum of 12 different items and must include a minimum of six (6) different items marked with an asterisk (\*). Case lots only.

Street Address:		na must include a minimum ot six (6) alt (*). Case lots only.	rerent items mai	kea w	vitn an
City, State, ZIP:	ITEM#	ІТЕМ	ITEM CASES SIZE ORDERED		TOTAL CASES
Contrat	364050	Woodpecker, Nuthatch N' Chickadee® Food*	6/5 lb	+ 1 =	=
Contact:	364200	Woodpecker, Nuthatch N' Chickadee® Food	1/20 lb.	+ 1 =	=
Phone:	368080	Gourmet Food*	4/8 lb	+ 1 =	=
	376070	Cardinal Food*	4/7 lb		
Fax:	376150	Cardinal Food	1/15 lb	+ 1 =	=
	377080	Songbird Food*	4/8 lb	+ 1 =	=
Email:	377200 365080	Songbird Food Fruit N' Berry™*	1/20 lb 4/8 lb	+   -	= 
Distribution	365200	Fruit N' Berry™	1/20 lb	+ 1 =	=
Distributor:	367050	Total Cuisine <sup>®</sup> * (Zero-Waste™)	6/5 lb	+ 1 =	=
Distributor Salesperson:	367200	Total Cuisine® (Zero-Waste™)	1/20 lb.		=
	366050	Nut N' Berry®*	6/5 lb.	+ 1 =	=
D & D Salesperson:	366200	Nut N' Berry®	1/20 lb	+ 1 =	=
	374050	Deck, Porch N' Patio <sup>®</sup> * (Zero-Waste™)	6/5 lb	+ 1 =	=
	374200	Deck, Porch N' Patio <sup>®</sup> (Zero-Waste™)	1/20 lb	+ 1 =	=
Step 2 – Point Of Sale – FREE:	390105	Less Mess <sup>®</sup> Cardinal Food	6/5 lb	+ 1 =	
Yes, this retailer will install all required and	390205	Less Mess <sup>®</sup> Songbird Food	6/5 lb		=
available POS materials. Please have D & D	390305	Less Mess® Gournet	6/5 lb	+ 1 =	=
Customer Service send the Wild Delight®	390405 373050	Less Mess <sup>®</sup> Fruit N' Berry™ Golden <sup>®</sup> Finch Food	6/5 lb	+ 1 =	
Point-Of-Sale Starter Kit (PWDKT2050) to the	381050	Special Finch™ Food*	6/5 lb 6/5 lb	+ 1 -	=
contact name and address above.	381200	Special Finch™ Food	1/20 lb		
Send Wild Delight <sup>®</sup> Product Guides	388070	Corn On The Cob*	4/7 lb	+ 1 =	=
for consumers and store reference.	376042	Less Mess <sup>®</sup> Cardinal Food (Jar)	6/4.25 lb.	+ 1 =	=
(How many?) (PWDMC0500)	374045	Deck, Porch N' Patio <sup>®</sup> (Jar)	6/4.5 lb	+ 1 =	=
, , , , , ,	364040	Woodpecker, Nuthatch N' Chickadee® Food (Jar)		+ 1 =	=
	366040	Nut N' Berry <sup>®</sup> Food (Jar)	6/4 lb	+ 1 =	=
Step 3 – Introductory Promotion:	381040	Special Finch™ Food (Jar)	6/4 lb		=
	389011	Gourmet Goodies® Suet*	12/11 oz		<b></b>
Describe introductory store promotion:	389311	Deck, Porch N' Patio® Party®Suet*	12/11 oz	+ 1 =	=
beschoe infroductory store promotion.	389211 389411	Woodpecker Picnic® Suet*	12/11 oz 12/11 oz		
	389111	Fruit N' Berry™ Smoothie <sup>®</sup> Suet* Nut N' Berry® Parfait® Suet*	12/11 oz 12/11 oz		=
	388540	Suet Basket	12/r11 02		
	383010	Finch Sock (Full)*	12/13 oz	+ 1 =	=
	388490	Woodpecker And Wild Bird Nut Block	10/13 oz		=
	388330	Fruit N' Berry™ Outdoor Pet Food Block	10/10 oz	+ 1 =	=
	388350	Nut N' Berry <sup>®</sup> Outdoor Pet Food Block	10/13 oz	+ 1 =	=
	388380	Deck, Porch N' Patio® Outdoor Pet Food Block	10/14 oz		=
	388360	Squirrel Outdoor Pet Food Block	10/13 oz		=
	388370	Special Finch™ Outdoor Pet Food Block	10/13 oz	+ 1 =	=
		TOTAL CASES ORDER	ED		
	Step	5 - Signature Required:			
		ure below, retailer named agrees to place Wild thigh-traffic store location and maintain this re	d Delight <sup>®</sup> product	s orde	red in a
Approved by Distributor Sales Manager	of six mo ordered i subject to required	In high Halling stole location and maintain high https. Shelf inventory must be maintained at in Step 2 must be installed immediately upor verification. Failure to provide copy of invoice u products voids the program, and distributor v ad free products.	all times Point-of-	sale m	naterials
Date					
Distributor Order/Invoice Number					
	Signatu	Ire	Date		

Revised 09/19/11

# Gravity Bins

With Qualifying Order

# Make it easier for customers to buy Wild Delight<sup>®</sup>, and they'll buy more!

Three-, five- and 12-gallon bins available. See order form PWDFM2650, or ask your sales representative for more information.





Commodities Ltd.



# FOUR-FOOT BULK PLANOGRAM PROGRAM

May not be combined with other programs, promotions or discounts.

No substitutions allowed. This form must be

completed in full and signed. Please print clearly.

sтер I –			Ste
Retailer Name:			Ord b
			ITEN
			3640
City, State, ZIP:	<u></u>		3760
Contact:			37708
			36808 36508
Phone:			3670
Fax:			3660 3740
Email:			3740
			3730 3810
			3890
Distributor Sale	sperson:		3893 <sup>-</sup> 3892 <sup>-</sup>
D & D Salesper	son:		3894
Step 2 - Ch	oose Bin Sizes	And Styles:	3891 38508
			3830
			3880
			3750
	97		3610 3611
			3630
(K314500)	(K315000)	(K316000)	3830 3800
Style 3G	Style 5G	Style 12G	3790
•	3 Each -	2 Each -	3884
		12 Gallon Bins*	3883
(Value \$300)	(Value \$300)	(Value \$300)	3883 3883
Approx. 20 lb.	Approx. 30 lb.	Approx. 50 lb.	3883
	n Trays are available for 3 ntch trays. 12 gal. bin = 5 j		
*All styles come with	n 1 FREE Poly Bag Dispe	enser, roll of poly bags	
	one per retail location.		Ste
	At No Charg		10
able POS ma	terials. Please have L	0 & D Customer	ITEN
	the Wild Delight® Poin ) to the contact and (		3763
	elight® Product Guide		3772
(PWDM	C0500)		3682 3652
Approved by Distrik	outor Sales Manager		3672
			3662 3782
		Date	3812
Distributor Order/In	voice Number	Daie	3642 3742

#### Step 3 - Order Packaged Product:

Order must be for 15 cases. A minimum of 10 different items (SKUs) must be selected, and a minimum of 5 of those items must be from items						
De s ITEM#	ITEM ITEM ITEM ITEM ITEM ITEM		UNITS/	CASES		
I I EIVI#	IIEM Marked(	,	CASES	ORDERED		
364050	Woodpecker, Nuthatch N' Chickadee® Foo		6	UNDERED		
376070	Cardinal Food*	7 lb.	4			
376150	Cardinal Food*	15 lb.	1			
377080	Songbird Food*	8 lb.	4			
368080	Gourmet Outdoor Pet Food*	8 lb.	4			
365080	Fruit N' Berry <sup>™</sup> *	8 lb.	4			
367050	Total Cuisine <sup>®</sup> (Zero-Waste <sup>™</sup> )*	5 lb.	6			
366050	Nut N' Berry®*	5 lb.	6			
374050	Deck, Porch N' Patio <sup>®</sup> (Zero-Waste <sup>™</sup> )*	5 lb.	6			
378080	Squirrel Food*	8 lb.	4			
373050	Golden <sup>®</sup> Finch Food	5 lb.	6			
381050	Special Finch <sup>™</sup> Food	5 lb.	6			
389011	Gourmet Goodies <sup>®</sup> Suet*	11 oz.	. 12			
389311	Deck, Porch N' Patio <sup>®</sup> Party <sup>®</sup> Suet*	11 oz.	. 12			
389211	Woodpecker Picnic <sup>®</sup> Suet*	11 oz.	. 12			
389411	Fruit N' Berry <sup>™</sup> Smoothie <sup>®</sup> Suet*	11 oz.	. 12			
389111	Nut N' Berry <sup>®</sup> Parfait <sup>®</sup> Suet*	11 oz.	. 12			
385080	Fine Sunflower Chips	5 lb.	6			
383050	Nyjer <sup>®</sup> Seed	5 lb.	6			
388070	Corn On The Cob	7 lb.	4			
386080	Safflower Seed	8 lb.	4			
375050	Outdoor Finch <sup>™</sup> Food	5 lb.	6			
361050	Black Oil Sunflower Seed	5 lb.	6			
361100	Black Oil Sunflower Seed	10 lb.	3			
363050	Striped Sunflower Seed	5 lb.	6			
383010	Finch Sock Feeder (Full)*	13 oz.				
380050	Shelled Peanuts	10 lb.	4			
379050	Inshell Peanuts	5 lb.	4			
388490	Woodpecker And Wild Bird Nut Block*	13 oz.				
388330	Fruit N' Berry <sup>™</sup> Outdoor Pet Food Block*	10 oz.				
388350	Nut N' Berry® Outdoor Pet Food Block*	13 oz.				
388360	Squirrel Outdoor Pet Food Block*	13 oz.				
388370	Special Finch <sup>™</sup> Outdoor Pet Food Block*	13 oz.				
388380	Deck, Porch N' Patio® Outdoor Pet Food Blo	ock* 14 oz.	. 10			

#### TOTAL CASES THIS ORDER

Step 4 - Order Larger Bags For Bins:
 You must order a different product for each bin ordered in Step 2. Order from list below. No substitutions. Buy 1, Get 1 FREE. (Limit 1 free bag of each item).

ITEM#	ITEM	UNITS ORDERED SIZE	FREE TOTAL UNIT UNITS
376350	Cardinal Food	35 lb	+ 1 =
377200	Songbird Food	20 lb	+ 1 =
368200	Gourmet Outdoor Pet Food	20 lb	+ 1 =
365200	Fruit N' Berry <sup>™</sup>	20 lb	+ 1 =
367200	Total Cuisine®	20 lb	+ 1 =
366200	Nut N' Berry®	20 lb	+ 1 =
378200	Squirrel Food	20 lb	+ 1 =
381200	Special Finch <sup>™</sup> Food	20 lb	+ 1 =
364200	Woodpecker, Nuthatch N' Chickadee® Food	20 lb	+ 1 =
374200	Deck, Porch N' Patio® (Zero-Waste)	20 lb	+ 1 =

By signature below, retailer named above agrees to set a single 4-foot section of Wild Delight® products in a prominent retail store location. Retailer agrees that free bulk bins provided under this agreement shall be used exclusively for Wild Delight® products for a period of 1 full year from the date shown below and that the correct bin tags will be in place at all times. Should the retailer remove the 4' section or use the bulk bins for any other purpose within the first year as stated, retailer agrees to reimburse D & D Commodities Ltd. for the value of the bins as shown. Delivery of product subject to verification. Failure to provide a copy of invoice upon request showing delivery of required products voids the program and retailer will be billed for total cost of fixtures and free product.

Retailer Signature

Form #: PWDFM2650

Date

# Red Hot Box

With Qualifying Order

Its bright red color is visible from across the store. It will drive traffic to Wild Delight® products, and increase your sales and profits.

See order form PWDFM2725, or ask your sales representative for more information.







# FREE DISPLAY BOX

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. This form must be completed in full and signed.

#### Step 1 — Enter Retailer Information:

#### Step 2 — Order Product:

WD           Item #           364050           364200           376150           3776150           3777200           368080           368080           365080           365080           366200           374200           366200           374200           388410           388420           378080           374200           388410           388420           379130           380050           3701050           371050	Item Description Woodpecker, Nuthatch, N' Chickadee® Food Woodpecker, Nuthatch, N' Chickadee® Food Cardinal Food Cardinal Food Cardinal Food Songbird Food Songbird Food Gourmet WBF Gourmet WBF Gourmet WBF Fruit N' Berry™ Total Cuisine® Total Cuisine® Nut N' Berry® Nut N' Berry® Nut N' Berry® Deck, Porch N'Patio® Deck, Porch N'Patio® Deck, Porch N'Patio® Squirrel Food Squirrel Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts Feast™ For Wild Birds	Case Pack 6/5 lb.	Display Box Capacity (Cases) 10 15 8 14 6 9 8 14 6 9 8 14 7 11 10 15 10 15 10 15 10 15 10 15 10 15 10 15 8 4 7 6 8 8 14 7 6 8 8 14 9 8 8 14 9 8 8 14 15 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 6 9 8 8 14 15 15 8 14 15 8 14 15 15 8 14 15 15 8 14 15 15 15 10 15 10 15 10 15 10 15 10 15 10 15 10 15 10 10 15 10 15 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 10 15 10 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 10 15 10 16 18 10 16 19 19 19 19 10 15 10 10 15 10 10 15 10 16 16 16 10 16 16 8 14 10 15 10 16 8 14 17 10 16 8 14 17 10 16 8 14 17 10 16 8 8 14 17 10 16 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	utions allow           Minimum Order Per Display Box           60           15           32           14           24           9           32           14           28           11           60           15           32           14           28           11           60           15           60           15           60           14           28           11           60           15           60           14           80           24           8           24           9           32           14           28           24           8           24           9           32	Order           Quantity           (Eaches)	Box           Box           Quantity           (Eaches)
tem # 364050 376070 376150 377080 377200 368080 368080 368200 365080 365200 367050 366050 366050 366050 366050 366050 367200 368200 374050 378200 388410 388420 388410 388420 388420 378200 388420 378200 388420 378200 388420 378200 388420 379050 379050 379130 380050 380050 380250	Woodpecker, Nuthatch, N' Chickadee <sup>®</sup> Food Woodpecker, Nuthatch, N' Chickadee <sup>®</sup> Food Cardinal Food Songbird Food Songbird Food Gournet WBF Gournet WBF Fruit N' Berry <sup>™</sup> Total Cuisine <sup>®</sup> Total Cuisine <sup>®</sup> Total Cuisine <sup>®</sup> Total Cuisine <sup>®</sup> Nut N' Berry <sup>®</sup> Nut N' Berry <sup>®</sup> Deck, Porch N'Patio <sup>®</sup> Deck, Porch N'Patio <sup>®</sup> Deck, Porch N'Patio <sup>®</sup> Squirrel Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Inshell Peanuts Shelled Peanuts	Pack 6/5 lb. 1/20 lb. 4/7 lb. 1/15 lb. 4/8 lb. 1/20 lb. 4/8 lb. 1/20 lb. 4/8 lb. 1/20 lb. 6/5 lb. 1/20 lb. 6/5 lb. 1/20 lb. 6/5 lb. 1/20 lb. 4/8 lb. 1/20 lb. 4/8 lb. 1/20 lb. 4/7 lb. 1/20 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/10 lb. 4/10 lb. 4/5 lb. 1/20 lb. 4/10 lb. 4/10 lb. 4/13 lb. 1/20 lb. 4/10 lb.	Bix Capacity (Cases) 10 15 8 14 6 9 8 14 7 11 10 15 10 14 10 15 10 15 10 15 10 15 10 16 8 14 7 6 8 14 7 8 14 9 8 8 14 7 15 8 8 14 9 8 8 14 9 8 8 14 9 8 8 14 9 8 8 14 6 9 8 8 14 9 8 8 14 6 9 8 8 14 7 15 8 8 14 6 9 8 8 14 6 9 8 8 14 7 15 8 8 14 6 9 8 8 14 7 15 8 8 14 6 9 8 8 14 7 15 8 8 14 16 8 8 14 16 8 8 14 16 8 17 10 15 8 14 10 15 8 8 14 10 15 10 15 10 15 10 15 10 10 10 10 10 10 10 10 10 10 10 10 10	Display Box (Eaches) 60 15 32 14 24 9 32 14 28 11 60 15 60 14 60 15 60 15 60 14 60 15 40 16 32 14 28 24 8 24 8 24 9	Quantity	Quantity
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365080 365200 367050 366050 366050 366200 374050 374200 378200 378200 388410 388420 3884200 38847100 38847100 3884700 3884200 379050 379050 379130 380050 3880250	Fruit N' Berry™ Fruit N' Berry™ Total Cuisine® Total Cuisine® Nut N' Berry® Deck, Porch N'Patio® Deck, Porch N' Patio® Squirrel Food Squirrel Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts	4/8 lb. 1/20 lb. 6/5 lb. 1/20 lb. 6/5 lb. 1/20 lb. 6/5 lb. 1/20 lb. 4/8 lb. 1/20 lb. 4/10 lb. 4/10 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	7 11 10 15 10 14 10 15 10 16 8 14 7 6 8 6 9 8	28 11 60 15 60 14 60 15 40 16 32 14 28 24 8 24 9		
365200 367050 367200 366050 366050 374050 374050 374200 378200 378200 388410 3884200 3884200 38847100 3880700 388200 379050 379130 380050 3880250	Fruit N' Berry™ Total Cuisine® Total Cuisine® Nut N' Berry® Deck, Porch N'Patio® Deck, Porch N' Patio® Squirrel Food Squirrel Food Dove & Quail Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts	1/20 lb. 6/5 lb. 1/20 lb. 6/5lb. 1/20 lb. 6/5 lb. 1/20 lb. 4/8 lb. 1/20 lb. 4/10 lb. 4/10 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	11 10 15 10 14 10 15 10 16 8 14 7 6 8 6 9 8	11 60 15 60 14 60 15 40 16 32 14 28 24 8 24 9		
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374050 374200 378080 378200 388410 388420 3887100 388070 388200 379050 379050 379130 380050 3880250	Deck, Porch N'Patio® Deck, Porch N' Patio® Squirrel Food Squirrel Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	6/5 lb. 1/20 lb. 4/8 lb. 1/20 lb. 4/10 lb. 1/20 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	10 15 10 16 8 14 7 6 8 6 9 8	60 15 40 16 32 14 28 24 8 24 9		
378080 378200 388410 388420 387100 388070 388070 388200 379050 379130 380050 380050 380250	Squirrel Food Squirrel Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	1/20 lb. 4/8 lb. 1/20 lb. 4/10 lb. 1/20 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	10 16 8 14 7 6 8 6 9 8	40 16 32 14 28 24 8 24 9		
378200 388410 388420 387100 388070 388070 388200 379050 379130 380050 380050 380250	Squirrel Food Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	1/20 lb. 4/10 lb. 1/20 lb. 4/10 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	16 8 14 7 6 8 6 9 8	16 32 14 28 24 8 24 9		
388410 388420 387100 388070 388200 379050 379130 380050 380250	Dove & Quail Food Dove & Quail Food Cracked Corn Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	4/10 lb. 1/20 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	8 14 7 6 8 6 9 8	32 14 28 24 8 24 9		
388420 387100 388070 388200 379050 379130 380050 380250	Dove & Quail Food Cracked Corn Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	1/20 lb. 4/10 lb. 4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	14 7 6 8 6 9 8	14 28 24 8 24 9		
388070 388200 379050 379130 380050 380250	Corn on the Cob Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	4/7 lb. 1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	6 8 6 9 8	24 8 24 9		
388200 379050 379130 380050 380250	Corn on the Cob Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	1/20 lb. 4/5 lb. 1/13 lb. 4/10 lb.	8 6 9 8	8 24 9		
379050 379130 380050 380250	Inshell Peanuts Inshell Peanuts Shelled Peanuts Shelled Peanuts	4/5 lb. 1/13 lb. 4/10 lb.	6 9 8	24 9		
379130 380050 380250	Inshell Peanuts Shelled Peanuts Shelled Peanuts	1/13 lb. 4/10 lb.	9 8	9		
380250	Shelled Peanuts			32		
		1/20 lb.		10		
	Feast IM For Wild Birds	8/5 lb.	16 10	16 80		
371200	Feast <sup>™</sup> For Wild Birds	1/20 lb.	16	16		
391050	Buffet™ For Wild Birds	8/5 lb.	10	80		
391100 391200	Buffet™ For Wild Birds Buffet™ For Wild Birds	4/10 lb. 1/20 lb.	8 16	32		<u> </u>
375050	Outdoor Finch <sup>™</sup> Food	6/5 lb.	16 11	16 66		
375200	Outdoor Finch™ Food	1/20 lb.	14	14		
373050	Golden <sup>®</sup> Finch Food	6/5 lb.	11	66		
381050 381200	Special Finch™ Food Special Finch™ Food	6/5 lb. 1/20 lb.	11 14	66 14		
383050	Nyjer <sup>®</sup> Seed	6/5 lb.	14	66		
383200	Nyjer <sup>®</sup> Seed	1/20 lb.	14	14		
	Fine Sunflower Chips	6/5 lb.	9 13	54 13	<u> </u>	<u> </u>
385200 384200		1/20 lb. 1/20 lb.	13	13		
361050	Black Oil Sunflowers	6/5 lb.	7	42		
361100	Black Oil Sunflowers	3/10 lb.	7	21		
363150	Striped Sunflower	1/15 lb.	12	12		
386080	Safflower Seed	4/8 lb.	7	28		
		1/20 lb.	12		r	
Т	otal Wild Delig	ht® Dis	play B	oxes Oı	rdered [	
Appro	ved by Distributor Sale	es Manag	ler			
					Date	
						-
38 36 36 36 36 36 36 36 36 36 38 38	5200 4200 11050 1100 1200 3050 3150 6080 6200 <b>T</b>	5200 Fine Sunflower Chips 4200 Med. Sunflower Chips 1050 Black Oil Sunflowers 1100 Black Oil Sunflowers 1200 Black Oil Sunflowers 3050 Striped Sunflower 3150 Striped Sunflower 6080 Safflower Seed 6200 Safflower Seed <b>Total Wild Deligi</b>	5200       Fine Sunflower Chips       1/20 lb.         4200       Med. Sunflower Chips       1/20 lb.         1050       Black Oil Sunflowers       6/5 lb.         1100       Black Oil Sunflowers       3/10 lb.         1200       Black Oil Sunflowers       3/10 lb.         1200       Black Oil Sunflowers       1/20 lb.         3050       Striped Sunflower       6/5 lb.         3150       Striped Sunflower       1/15 lb.         6080       Safflower Seed       4/8 lb.         6200       Safflower Seed       1/20 lb.         Total Wild Delight® Dis       Dis         wpproved by Distributor Sales Manage       1/20 lb.	5200Fine Sunflower Chips1/20 lb.134200Med. Sunflower Chips1/20 lb.131050Black Oil Sunflowers6/5 lb.71100Black Oil Sunflowers3/10 lb.711200Black Oil Sunflowers1/20 lb.103050Striped Sunflower6/5 lb.73150Striped Sunflower1/15 lb.126080Safflower Seed4/8 lb.76200Safflower Seed1/20 lb.12Total Wild Delight® Display B	5200         Fine Sunflower Chips         1/20 lb.         13         13           4200         Med. Sunflower Chips         1/20 lb.         13         13           1050         Black Oil Sunflowers         6/5 lb.         7         42           1100         Black Oil Sunflowers         3/10 lb.         7         21           11200         Black Oil Sunflowers         1/20 lb.         10         10           3050         Striped Sunflower         6/5 lb.         7         42           3150         Striped Sunflower         6/5 lb.         7         42           6080         Safflower Seed         4/8 lb.         7         28           6200         Safflower Seed         1/20 lb.         12         12           Total Wild Delight® Display Boxes         O	5200       Fine Sunflower Chips       1/20 lb.       13       13

Revised 01/10/2011

# Apple Crate Display

With Qualifying Order

This charming wood display looks great anywhere in retail stores. It will stand out to consumers and boost your Wild Delight<sup>®</sup> sales.

> Actual size 26.5" W x 17" D x 7.75" H. See order form PWDFM2625, or ask your sales representative for more information.







Step 1— Information

Retailer Name:

# FREE APPLE CRATE DISPLAY SYSTEM

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. This form must be completed in full and signed.

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#### Step 3 — Order Packaged Product:

Order must be for 12 cases. A minimum of 3 different items (SKUs) must be selected, and a minimum of 2 of those items must be from items marked (\*).

Street Address:
City, State, ZIP:
Contact:
Phone:
Fax:
Email:
Distributor:
Distributor Salesperson:
D & D Salesperson:

#### Step 2 — Select One Display System:





ITEM#	ITEM	UNIT L	JNITS/ SIZE	CASES ORDERED
364050	Woodpecker, Nuthatch N' Chickadee $^{\circ}$ *	5 lb.	6	
376070	Cardinal Food*	7 lb.	4	
377080	Songbird Food*	8 lb.	4	
368080	Gourmet Outdoor Pet Food*	8 lb.	4	
365080	Fruit N' Berry <sup>™</sup> *	8 lb.	4	
367050	Total Cuisine <sup>®</sup> (Zero-Waste <sup>™</sup> )*	5 lb.	6	
366050	Nut N' Berry®*	5 lb.	6	
374050	Deck, Porch N' Patio <sup>®</sup> (Zero-Waste <sup>™</sup> )*	5 lb.	6	
378080	Squirrel Food*	8 lb.	4	
373050	Golden <sup>®</sup> Finch*	5 lb.	6	
381050	Special Finch <sup>™</sup> *	5 lb.	6	
385080	Fine Sunflower Chips	5 lb.	6	
383050	Nyjer <sup>®</sup> Seed	5 lb.	6	
388070	Com On The Cob	7 lb.	4	
386080	Safflower Seed	8 lb.	4	
375050	Outdoor Finch <sup>™</sup> Food	5 lb.	6	
361050	Black Oil Sunflower Seed	5 lb.	6	
363050	Striped Sunflower Seed	5 lb.	6	
380050	Shelled Peanuts	10 lb.	4	
379050	Inshell Peanuts	5 lb.	4	
	TOTAL CASES		DER [	
			L	

Approved by Distributor Sales Manager

Distributor Order/Invoice Number

Date

#### Step 4 — Signature Required:

By signature below, retailer named agrees to accept, install and display the fixture ordered and further agrees that no other product (other than Wild Delight\* products) will be stacked or displayed on this fixture for a period of one (1) year from the date of this order shown below. Retailer agrees to reimburse D & D Commodities Ltd. for the value of the fixture as shown, should the terms of this agreement be violated. Delivery of product subject to verification. Failure to provide copy of invoice upon request showing delivery of required products voids the program, and retailer will be billed for the total cost of fixtures and free products.

Signature

Revised 09/19/11

Form #: PWDFM2625

Date

# Display Box For Outdoor Pet Food Blocks

With Qualifying Order

Comes stocked with 24 blocks in six different flavors and is easy to set up. Its compact size makes it easy to display on an endcap or anywhere space is limited! This colorful box also includes a \$1.00 bounce-back coupon that can be used on any Wild Delight<sup>®</sup> product (excluding trial size).

Actual size 20" W x 15" D x 48" H. See order form PWDFM0750, or ask your sales representative for more information.





Ref. # 388400. To order, see page 59 & 60.

# Display Box For *Finch Socks*

With Qualifying Order

This bright yellow display box is easy to assemble, move and, most importantly, display. Stocked with 36 Wild Delight® Finch Socks.

Actual size 20" W x 15" D x 48" H. See order form PWDFM0750, or ask your sales representative for more information.





# Suet Revolution Floor Display

With Qualifying Order

The Suet Revolution display box comes stocked with Wild Delight's® entire line of premium-quality, hot-selling suet: Nut N' Berry® Parfait;® Gourmet Goodies;® Woodpecker Picnic;® Deck, Porch N' Patio® Party® and Fruit N' Berry™ Smoothie® In addition, it includes Wild Delight® special Suet Feeders, creating a powerful combination of hot-selling products all in one place.

Actual size 17" W x 13" D x 56" H. See order form PWDFM0750, or ask your sales representative for more information.

#### Includes the following:

- 10 Nut N' Berry® Parfait® Suet
- 10 Gourmet Goodies® Suet
- 10 Woodpecker Picnic<sup>®</sup> Suet
- 10 Deck, Porch N' Patio® Party® Suet
- 10 Fruit N' Berry™ Smoothie® Suet
- 6 Wild Delight<sup>®</sup> Suet Feeders



Commodities Ltd.

New Look! New Flavors! More of what birds love PARFAIT PICNIC PARFAIT PICNIC GOODIES GOODIES **Outdoor Pets** Deserve www.wilddelight.com

It's A Suet Revolution!

Ref. # 389500. To order, see page 59 & 60.





Fax Your Order Toll-Free: (800) 897-1331 Questions: (800) 543-3308

Page:	 of _	
Date:	 	
PO #:	 	

Customer:		Contact:			
Address:		Phone:	Fax:		
City: State:	Zip:	*PLEASE	E ORDER BELOW IN EACHE	S*	
WILD DELIGHT® ADVANCED FORMULA® OUTDO	OOR PET FOODS	WILD DELIGHT® ADVA	NCED FORMULA® SUET CA	KES	
tem No. Description	Eaches C Ordered P				Eaches Cases, Ordered Pallet
73050 Wild Delight <sup>®</sup> Golden <sup>®</sup> Finch Food	Barrier 6 X 5 lb 5	389211 Wild Delight <sup>®</sup> Woodpecke	er Picnic® Suet	Tray 12 X11 oz	200
374050 Wild Delight <sup>®</sup> Deck, Porch N' Patio <sup>®</sup>	Barrier 6 X 5 lb 5	389411 Wild Delight® Fruit N' Ber	rry™ Smoothie <sup>®</sup> Suet	Tray 12 X11 oz	200
74200 Wild Delight <sup>®</sup> Deck, Porch N' Patio <sup>®</sup>	Barrier 1 X 20 lb 5	389111 Wild Delight <sup>®</sup> Nut N' Berr	y® Parfait® Suet	Tray 12 X11 oz	200
364050 Wild Delight <sup>®</sup> Woodpecker, Nuthatch N' Chickadee <sup>®</sup> Food	Barrier 6 X 5 lb 5	389011 Wild Delight <sup>®</sup> Gourmet G	oodies <sup>®</sup> Suet	Tray 12 X11 oz	200
		WILD DELIGHT <sup>®</sup> OUTDOOR P	ET FOOD BLOCKS		
364200 Wild Delight <sup>®</sup> Woodpecker, Nuthatch N' Chickadee <sup>®</sup> Food	Barrier 1 X 20 lb 5	Item No. Description			Eaches Case Ordered Pall
376070 Wild Delight <sup>®</sup> Cardinal Food	Barrier 4 X 7 lb 5	388380 Wild Delight <sup>®</sup> Deck, Porcl	h N' Patio <sup>®</sup> Block	Block 10 X 14 oz	
376150 Wild Delight <sup>®</sup> Cardinal Food	Barrier 1 X 15 lb 5	388490 Wild Delight <sup>®</sup> Woodpecke	er & Wild Bird Nut Block	Block 10 X 13 oz	220
376140 Wild Delight <sup>®</sup> Cardinal Food	Pail 1 XL3.5 lb 4	388330 Wild Delight <sup>®</sup> Fruit N' Ber	rry™ Block	Block 10 X 10 oz	220
376300 Wild Delight <sup>®</sup> Cardinal Food **NEW SIZE AND BAG**	Poly Wov1 X 30 lb 6	0 388350 Wild Delight <sup>®</sup> Nut N' Berr	y <sup>®</sup> Block	Block 10 X 13 oz	220
377080 Wild Delight <sup>®</sup> Songbird Food	Barrier 4 X 8 lb 5	388360 Wild Delight <sup>®</sup> Squirrel Blo	ock	Block 10 X 13 oz	220
77200 Wild Delight <sup>®</sup> Songbird Food	Barrier 1 X 20 lb 5	388370 Wild Delight <sup>®</sup> Special Fin	ch™ Block	Block 10 X 13 oz	220
68080 Wild Delight <sup>®</sup> Gourmet Outdoor Pet Food	Barrier 4 X 8 lb 5	388400 Wild Delight <sup>®</sup> Outdoor Pe	et Food Block Floor Display 24 ct	Display1.0 X 1 cs	42
68200 Wild Delight <sup>®</sup> Gourmet Outdoor Pet Food	Barrier 1 X 20 lb 5	388470 Wild Delight <sup>®</sup> Block Feed	er	Shrink 4 X 1 ea	162
68400 Wild Delight <sup>®</sup> Gourmet Outdoor Pet Food	Paper 1 X 40 lb 6		OUTDOOR PET FOODS		
-		Item No. Description			Eaches Cas Ordered Pa
65080 Wild Delight <sup>®</sup> Fruit N' Berry™	Barrier 4 X 8 lb 5	390105 Wild Delight <sup>®</sup> Less Mess <sup>®</sup>	Cardinal Food	Stand-Up6 X 5 lb	
65200 Wild Delight <sup>®</sup> Fruit N' Berry™	Barrier 1 X 20 lb 5	) 390205 Wild Delight <sup>®</sup> Less Mess <sup>®</sup>	Songbird Food	Stand-Up6 X 5 lb	5
67050 Wild Delight <sup>®</sup> Total Cuisine <sup>®</sup>	Barrier 6 X 5 lb 5	390305 Wild Delight <sup>®</sup> Less Mess <sup>®</sup>	' Gourmet	Stand-Up6 X 5 lb	50
367200 Wild Delight <sup>®</sup> Total Cuisine <sup>®</sup>	Barrier 1 X 20 lb 5	0 390405 Wild Delight <sup>®</sup> Less Mess <sup>®</sup>	° Fruit N' Berry™	Stand-Up6 X 5 lb	56
66050 Wild Delight <sup>®</sup> Nut N' Berry <sup>®</sup>	Barrier 6 X 5 lb 5	WILD DELIGHT® ADVANCED	outdoor formula® pet food Ja	RS	
82316 Wild Delight <sup>®</sup> Nut N' Berry <sup>®</sup> Pail	Pail 1 X 16 lb 48	Item No. Description			Eaches Cas Ordered Pal
66200 Wild Delight <sup>®</sup> Nut N' Berry <sup>®</sup>	Barrier 1 X 20 lb 5	374045 Wild Delight <sup>®</sup> Deck, Porcl	h N' Patio®	Jar 6 X4.5 lb	60
		364040 Wild Delight <sup>®</sup> Woodpecke	er, Nuthatch N' Chickadee® Food	Jar 6X4 lb	60
81050 Wild Delight <sup>®</sup> Special Finch™ Food	Barrier 6 X 5 lb 5	366040 Wild Delight <sup>®</sup> Nut N' Berr	γ®	Jar 6X4 lb	60
81200 Wild Delight <sup>®</sup> Special Finch™ Food	Barrier 1 X 20 lb 5	) 381040 Wild Delight <sup>®</sup> Special Fine	ch™ Food	Jar 6 X 4 lb	60
WILD DELIGHT® ADVANCED FORMULA® SUET CAKES		376042 Wild Delight <sup>®</sup> Less Mess <sup>®</sup>	Cardinal Food	Jar 6 X4.25 lb	60
tem No. Description	Eaches Ca Ordered P	allet	ORMULA OUTDOOR PET FOODS		
89500 Wild Delight $^{\circ}$ Suet Revolution Floor Display	Display1.0 X 1 cs 3	2 Item No. Description	UNITIOLA UUT DUUK PET FUUDS		Eaches Cas
188540 Wild Delight <sup>®</sup> Suet Feeder	Shrink 12 X 1 ea19		od	Barrier 4 X 8 lb	Ordered Pa
-		378200 Wild Deliaht® Squirrel Fo		Barrier 1 X 20 lb	50
889311 Wild Delight <sup>®</sup> Deck, Porch N' Patio <sup>®</sup> Party <sup>®</sup> Suet	Tray 12 X11 oz20	J			



Customer:\_



Fax Your Order Toll-Free: (800) 897-1331 Questions: (800) 543-3308

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Page:	of
Date:	
PO #:	

Contact:

Address:		Phone: Fax:	
City: State:	Zip:	*PLEASE ORDER BELOW IN E	ACHES*
WILD DELIGHT® WILDLIFE FORMULA OUTDOOR PET FOODS		WILD DELIGHT <sup>®</sup> NATURAL FORMULA OUTDOOR PET FOOL	DS
Item No. Description	Eaches Cases, Ordered Pallet		Eaches Cases/ Ordered Pallet
388410 Wild Delight <sup>®</sup> Dove & Quail Food	Poly 4 X 10 lb 56	384200 Wild Delight <sup>®</sup> Medium Sunflower Chips	Barrier 1 X 20 lb 50
388420 Wild Delight <sup>®</sup> Dove & Quail Food	Barrier 1 X 20 lb 50	361050 Wild Delight <sup>®</sup> Black Oil Sunflower Seeds	Poly 6 X 5 lb 56
387100 Wild Delight <sup>®</sup> Cracked Corn	Poly 4X10 lb 56	361100 Wild Delight <sup>®</sup> Black Oil Sunflower Seeds	Poly 3 X 10 lb 56
388070 Wild Delight <sup>®</sup> Corn On The Cob	Poly 4 X 7 lb 56	361200 Wild Delight $^{\odot}$ Black Oil Sunflower Seeds	Barrier 1 X 20 lb 50
388200 Wild Delight <sup>®</sup> Corn On The Cob	Barrier 1 X 20 lb 80	363050 Wild Delight <sup>®</sup> Striped Sunflower Seeds	Poly 6 X 5 lb — 56
379050 Wild Delight <sup>®</sup> Inshell Peanuts	Poly 4 X 5 lb 49	363150 Wild Delight $^{\odot}~$ Striped Sunflower Seeds	Barrier 1 X 15 lb 50
379130 Wild Delight <sup>®</sup> Inshell Peanuts	Barrier 1 X 13 lb 50	386080 Wild Delight <sup>®</sup> Safflower Seed	Barrier 4 X 8 lb 56
380050 Wild Delight <sup>®</sup> Shelled Peanuts	Poly 4 X 10 lb 56	386200 Wild Delight® Safflower Seed	Barrier 1 X 20 lb 50
380250 Wild Delight <sup>®</sup> Shelled Peanuts	Barrier 1 X 20 lb 50		
WILD DELIGHT® NATURAL FORMULA OUTDOOR PET FOODS			
Item No. Description	Eaches Cases, Ordered Pallet		
371050 Wild Delight <sup>®</sup> Feast™ for Wild Birds	Ordered Pallet Poly 8 X 5 lb 56		
371200 Wild Delight <sup>®</sup> Feast™ for Wild Birds	Barrier 1 X 20 lb 50		
371500 Wild Delight $^{\otimes}~\mbox{Feast}^{\rm TM}$ for Wild Birds	Paper 1 X 40 lb 60		
391050 Wild Delight <sup>®</sup> Buffet™ Wild Bird Food	Poly 8 X 5 lb 56		
391100 Wild Delight <sup>®</sup> Buffet™ Wild Bird Food	Poly 4 X 10 lb 56		
391200 Wild Delight <sup>®</sup> Buffet <sup><math>m</math></sup> Wild Bird Food	Barrier 1 X 20 lb 50		
391500 Wild Delight <sup>®</sup> Buffet™ Wild Bird Food	Paper 1 X 40 lb 60		
375050 Wild Delight <sup>®</sup> Outdoor Finch <sup>™</sup> Food	Poly 6 X 5 lb 56		
375200 Wild Delight <sup>®</sup> Outdoor Finch <sup>™</sup> Food	Barrier 1 X 20 lb 50		
383010 Wild Delight <sup>®</sup> Finch Sock w/Nyjer <sup>®</sup> Seed	Box 12 X13 oz 126		
382520 Wild Delight <sup>®</sup> Large Finch Sock w/Nyjer <sup>®</sup> Seed **NEW ITEM**	Box 8 X 25 oz 120		
383000 Wild Delight <sup>®</sup> Empty Finch Sock	Card 24 X 1 ea 126		
382900 Wild Delight $^{\circledast}~$ Finch Sock Floor Display 36x13oz	Display 1.0 X 1 cs 42		
383050 Wild Delight <sup>®</sup> Nyjer <sup>®</sup> Seed	Barrier 6 X 5 lb 56		
383200 Wild Delight® Nyjer® Seed	Barrier 1 X 20 lb 50		
385080 Wild Delight <sup>®</sup> Fine Sunflower Chips	Barrier 6 X 5 lb 56		
385200 Wild Delight <sup>®</sup> Fine Sunflower Chips	Barrier 1 X 20 lb 50		

Revision Date: 9/28/2011

FORM #: PWDFM0750

# Point-Of-Sale Guide

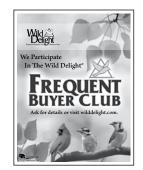
#### Point-Of-Sale Starter Kit

The Wild Delight<sup>®</sup> Point-Of-Sale Starter Kit puts our powerful promotional materials to work for you – drawing attention, providing information and building sales. This kit has everything you need to make your Wild Delight<sup>®</sup> products stand out!

This kit contains...



Frequent Buyer Club Envelopes And Holder



**Frequent Buyer Sign** 8.5" x 11" Easel Back Sign



**Wild Delight® Counter Sign** 8.5" x 11" Easel Back Sign



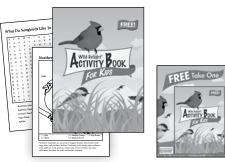
Product Information Shelf Talkers With Holder



PROJECT WILDBIRD® Feeding Chart 8.5" x 11" Laminated, Double Sided



3.8" x 8.5" Booklet

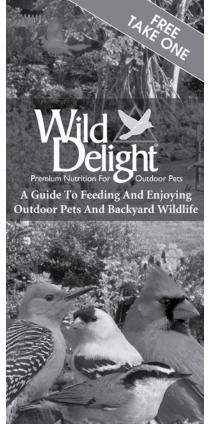


Kids Activity Kit 20 - 6" x 8.5" Activity Books Display Case Counter Sign

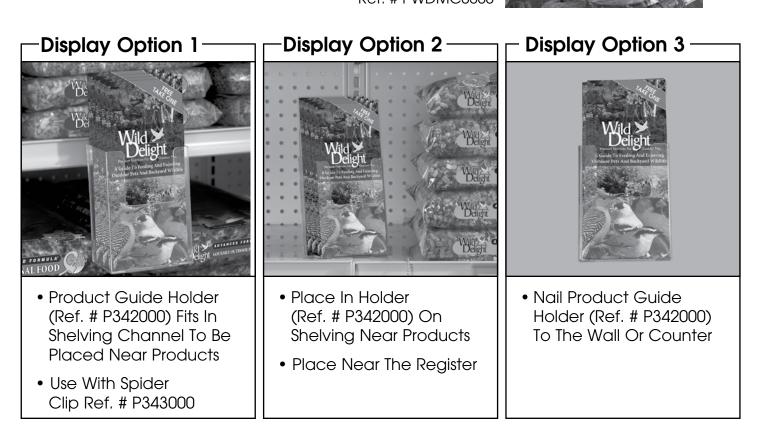
Point-of-Sale Starter Kit Ref. # PWDKT2050

Use The Wild Delight<sup>®</sup> Point-Of-Sale Supply Order Form Located On Page 74 To Order. - 61 - Use this guide to help educate customers on wild birds and backyard wildlife. This turns retailers into perceived experts and keeps customers coming back for more Wild Delight<sup>®</sup>!

- PROJECT WILDBIRD® Results
- Tips On Attracting More Birds
- Bird Feeder Information
- Birdhouse Information
- Nutrition Information
- Product Information
- Frequently Asked Questions
- Bird Watching Diary



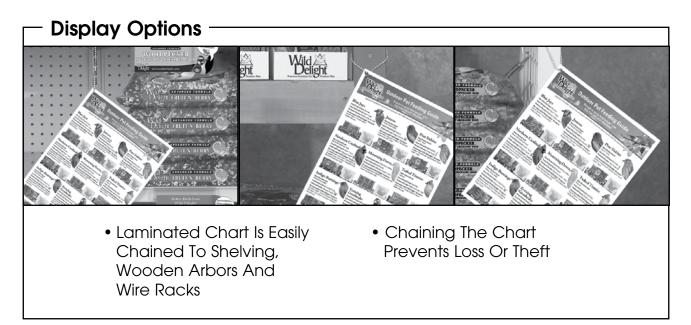
3.8" x 8.5" Booklet **Product Guide** Ref. # PWDMC0500



This colorful, easy-to-read outdoor pet feeding guide (based on the results of PROJECT WILDBIRD®) will help customers choose which food will help them attract the birds they desire.



8.5" x 11" Laminated, Double-Sided PROJECT WILDBIRD® Feeding Chart Ref. # PWDBR0380



Shelf talkers are a great way to help customers learn about which products feed which outdoor pets.

- Color Coded To Product Packaging
- Clearly Identifies Birds Attracted
- Set Includes All Product Versions
- Full Set Of Shelf Talkers Ref. # 931600



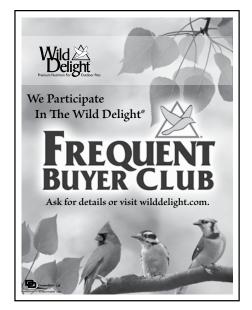


Shelf Talker Holder For Wooden Arbors Ref. # P111000



Shelf Talker Holder For Shelving Channels Ref. # P101000

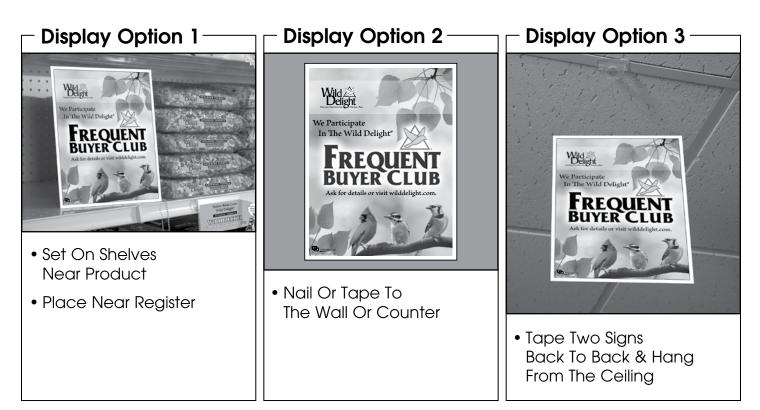
The signs on this page are 8.5" x 11" cardboard with an easel backing. They can be set up on the counter near the register or product, hung on the wall using double-face tape or hung from the ceiling.



Frequent Buyer Sign Ref. # 931000



Wild Delight® Counter Sign Ref. # P204000





5' x 3' Flexible Vinyl • Banner • Ref. # P661100

This large, flexible banner can be hung indoors or outdoors.



### Point-Of-Sale Guide

**Endcap Signs** 





36" x 18" Rigid Styrene Wild Delight<sup>®</sup> Endcap Sign Ref. # P207000

These signs can be used on an endcap, on the wall or hung from the ceiling using a magnetic clip or adhesive sign holder.



Wild Delight® double-faced window decals are easy to apply. They contain a temporary adhesive that secures signage but is still easy to remove when needed. These decals are double faced and are perfect for glass windows and doors!



6" x 4.5" Wild Delight<sup>®</sup> Window Decal Ref. # PWD1050

#### **Gravity Bin Tags**

Wild Delight<sup>®</sup> gravity bin tags make identifying and buying foods a breeze for customers! These colorful tags easily slide into a

pocket on the front of each bin.





ADVANCED FORMULA NUT N' BERRY



GUARANTEED ANALYSIS Crude Protein (Min)16.0% Crude Fat (Min) ... 35.0% Crude Fiber (Max) . 18.0% Moisture (Max) ... 12.0%

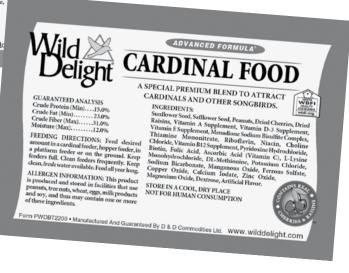
Moisture (Max).... 12.0% FEEDING DIRECTIONS: Feed desired amount in a tube feeder with large holes, hopper feeder, platform feeder or on the requestly. Keep dean, fresh water available. Frequently. Keep dean, fresh water available. ALLERGENINFORMATION: This product and produced and stored in facilities that use peanues, tree nuts, wheat, gegs, milk products and soy, and thus may contain one or more of these ingredients.

Form PWDBT2200 • Manufactured And Guaranteed By D & D Commodities Ltd. WWW.wildd

A PREMIUM WILD BIRD FOOD CONTAINING HULLED SEEDS, SUNFLOWER SEEDS, NUTMEATS, RAISINS AND FRUITS. OWER SEEDS, NUTMEATS, RAISINS AND FRUITS. NGREDIENTS: Sunflower Kernele, Sunflower Seed, Peanuts, Safflower Seed, Pistahios, Pumpkin Seed, Died Raisins, Dried Cranberries, Itamin A Supplement, Vitamin D-3 Supplement, Vitamin Supplement, Menadione Sodium Bisultite Complex, Thiamine Mononitrate, Biofidavin, Niacin, Choline Chloride, Folic Acid, Ascorbic Acid (Vitamin C), Llysin Monohydrochloride, DL-Methionine, Potassium Chlor ride, Sodium Biscrober, Manganous Oxide, Ferrous Sulfate, Copper Oxide, Calcium Induste, Zinc Oxide, Magnesium Oxide, Destrose, Artificial Havor. STORE IN A COOL, DRY PLACE.

STORE IN A COOL, DRY PLACE NOT FOR HUMAN CONSUMPTION





Use The Wild Delight® Point-Of-Sale Supply Order Form Located On Page 74 To Order.

### Point-Of-Sale Guide

#### Wild Delight<sup>®</sup> Activity Kit Ref. # PWD8450

Order On The Following Page Or Use The Point-Of-Sale Supply Order Form On Page 74.

# Make Kids And Parents Into Bird Lovers – And Wild Delight® Customers!

Wild Delight<sup>\*</sup> Kids Activity Books are filled with fun activities for kids and a Wild Delight<sup>\*</sup> coupon for their parents.

Display the books on the counter, hand them out to area schools or use them for kids-day promotions – there are endless ways to promote the Wild Delight<sup>\*</sup> Kids Activity Books and build bigger sales for you!

#### Free kits include:

- 20 Activity Books
- Sturdy display case for books
- Attention-grabbing point-of-sale materials

Displaying the kits is easy! The eye-catching counter sign and colorful activity books can be placed in the handy plastic dual display, then placed on a shelf, a counter or, better yet, near the checkout.

Creating new customers has never been this easy – or this fun! Order yours now, and start encouraging new bird lovers today.



Plastic Dual Display





## FREE WILD DELIGHT<sup>®</sup> ACTIVITY BOOKS AND KITS

This form must be completed in full.

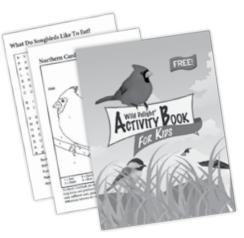
#### Step 1: Customer Information

Retail Name:	Phone: () Fax: ()
Street Address:	Email:
City, State, ZIP:	Distributor:
Contact:	Distributor Salesperson:
Title:	D & D Salesperson:

#### Step 2: Order FREE Activity Books



**Counter Sign** 



**Activity Book** 

### Need A Kit For Your Store?

Wild Delight<sup>®</sup> Activity Kit Includes counter sign, plastic dual display and 20 Activity Books.

### Need More Books To Put In Your Kit?

**Activity Books** 20 Activity Books fit in the plastic display.

#### **Ref. # PWDKT3000**

#### Ref. # PWDPA0400 \_\_\_\_\_

Fax form to: 218-478-3533 or mail to: Wild Delight<sup>®</sup>, PO Box 359, Stephen, MN 56757



The Wild Delight®

# **FREQUENT BUYER PROGRAM** A SPECIAL CLUB FOR YOUR CUSTOMERS

Loyal customers get a free Wild Delight<sup>®</sup> product for every 10 of those products they buy! It's simple, and it keeps your customers coming back to you! Best of all, it's free, and there is no obligation to retailers!

This program is available to full-line Wild Delight<sup>®</sup> retailers that wish to participate. This application must be completed and returned to D & D Commodities Ltd. (directly or through the authorized Wild Delight<sup>®</sup> distributor). When completed forms are received and approved by D & D Commodities Ltd., the Wild Delight<sup>®</sup> Frequent Buyer Program Kits will be sent directly to the participating retailer.

### Index Cards

Retailers receive a free supply of Wild Delight<sup>®</sup> Frequent Buyer Club cards for their customers. Retailers then complete these cards as customers purchase Wild Delight<sup>®</sup> products. Customers are entitled to one (1) free after the purchase of ten (10) of the same product. The retailer then turns the completed card into their Wild Delight<sup>®</sup> supplier and receives replacement merchandise or credit. This program applies to all Wild Delight<sup>®</sup> purchases – any product , any size! As consumers purchase products, store employees complete the information on the card (including date and time of purchase). Please use one card for each SKU purchased. When the card is complete (10 purchases made), retailers simply give the customer the free merchandise and indicate so on the card itself (in the space provided). Finally, retailers turn the completed card into their Wild Delight<sup>®</sup> distributor, who will replace the free product at no cost to the retailer. Additional cards are available at any time, so customers can always be earning (and buying) more great Wild Delight<sup>®</sup> products!



With this method, retailers simply offer a Wild Delight<sup>®</sup> Frequent Buyer Program envelope to their customers. As in the method above, customers are entitled to one (1) free product after the purchase of ten (10) of the same product. After the customer has collected 10 Wild Delight<sup>®</sup> UPC codes, he or she simply seals them into the envelope and mails it directly to D & D Commodities. In turn, we will mail him or her a voucher to use in your store. This program applies to all Wild Delight<sup>®</sup> purchases – any product, any size!

### Web Site

For added convenience, retailers can direct their customers to wilddelight.com, where consumers can download a Wild Delight® Frequent Buyer Club form (very similar to the envelope method). Customers just need to purchase 10 Wild Delight® products (of the same size and recipe) and save the UPC codes from the packages. Next, they download and complete a short form from wilddelight.com and mail it, along with the 10 UPC codes, to D & D Commodities Ltd. (address is included on the form). Finally, we'll send them a voucher to bring them back to your store for free product.









- Q: What does it cost to register?
- A: Nothing. Registration is FREE, and complete store kits will be sent along with any POS materials the retailer orders.
- Q: How does the retailer participate?
- A: It's simple. Just complete this application and mail or fax to D & D Commodities Ltd. Once received, the retailer will receive complete information and supplies.
- Q: Can any retailer participate?
- A: Yes, but the retailer must sign the application indicating that the retailer named is a "full line" Wild Delight<sup>®</sup> retailer and will participate according to the terms stated.
- Q: How long will this Wild Delight<sup>®</sup> Frequent Buyer Program run?
- A: It is an ongoing program and has no time limit. Of course, D & D Commodities Ltd. may at some time decide to discontinue the program, but even then, outstanding vouchers and coupons will still be valid until their expiration date.



Distributor Name:			
Location:			
Distributor Salesperson:			
Retail Store Name:			
Address:			
City, State, ZIP:			
Telephone:	Fax:		
Owner/Manager Name: _			
Signature		Date//	
Freq	uent Buyer Progran	n:	
Please Send Me	· · · ·		
Index Cards	Envelopes		
Ref# PWDFM2020	Ref# PWD6000		
Indicate Product Categories Carried:			
Wild Delight <sup>®</sup> Products			
□ Packaged □ Bulk	□ Wild Delight® Bins	□Other Bulk Bins	
I understand that this program applies only to	Wild Delight <sup>®</sup> labeled products and pu	rchase cards must be completed	

I understand that this program applies only to Wild Delight<sup>®</sup> labeled products and purchase cards must be completed accurately and in full. Photocopies or other reproductions of member cards will not be accepted. Free product given to consumers on the terms of this program will be replaced with like product as indicated on completed cards. No other term of payment or credit is allowed. Responsibility of completing and submitting cards for product replacement is that of the retailer shown on the application. Program is subject to change, modification and cancellation. Program is valid only for retailers completing the retailer application. Any use of this program other than expressed or implied herein will cause the program to be terminated without notice. This program may not be combined with any other Wild Delight<sup>®</sup> programs.

Fax To: Wild Delight<sup>®</sup> Frequent Buyer Program, 800-897-1331 Mail To: Wild Delight<sup>®</sup> Frequent Buyer Program, PO Box 359, Stephen, MN 56757

In addition, please check the following point-of-sale materials that you have or need:	Have	Need
Banner – 5' x 3' (P661100)		
Wild Delight <sup>®</sup> End Cap Sign – 36" x 18" (P207000)		
Finch End Cap Sign – 36" x 18" (PWD8850)		
Deck, Porch N' Patio <sup>®</sup> Floor Decal – 26" x 22" (PWD1000)		
Wild $\text{Delight}^{\mathbb{R}}$ Counter Sign – 8.5" x 11" (P204000)		
Frequent Buyer Counter Sign – 8.5" x 11" (931000)		
Shelf Talker Kit – (931600)		
Finch Products Hanging Shelf Talker – (PWD8825)		
Wild $\text{Delight}^{\mathbb{R}}$ Window $\text{Decal} - 6$ " x 4.5" (PWD1050)		
Laminated Project Wildbird <sup>®</sup> Feeding Chart – 8.5" x 11" (PWDBR0380)		
Consumer Product Guides (PWDMC0500)		

		Marketing Guide POS Supply Order Form					
Premium Nutrition Fo	light or Outdoor Pet	D & D Commodities Ltd. • P.O. Box 359 • Steph Phone: 1-800-543-3308 • Fax: 1-218-47				en, MN 56757	
Request	ed By:		Shipping	To:		How to Ship:	Current:
Requested By:							D & D Salespeson Distributor
		Attention :				<ul> <li>Mail</li> <li>Priority Mail</li> </ul>	🗖 Chain
Date Requested:		Company :				UPS · Ground	Retailer Vendor
Ship By:		Address 1 :				UPS - Overnight	Dther - Explain
Cust. Needs by:		Address 2 :				UPS - 2 Day	Potential:
cc: Sales Age	nt (nomo):	City :				🔲 With Load	Distributor
CC. Sales Aye		State :		ZIP+4:			Chain Retailer
		Phone :				│└┛	Broker/Rep
cc:		Fax :					<ul> <li>Vendor</li> <li>Other - Explain</li> </ul>
			Number			-	Number
Ref. #	Description		Ordered	Ref. #	Description		Ordered
SALES SHEET PDDMC0750		lities Ltd. Company Profile		Store Signs P661100	5'x3' Flexible Vinyl	Dannar	
PWDFM0380		Features/Benefits Sales Sheet		P207000	36"x18" Rigid Styr		
PWDFM0575	e	Result #1 Sales Sheet		PWD8850	36"x18" Finch End	, Ç	
PWDFM0720	-	Result #2 Sales Sheet		931000	Frequent Buyer Co	unter Sign	
PWDFM2350	Cardinal Food	Pail Sales Sheet		P204000	WD Counter Sign		
PWDFM3850	American Cano	er Society <sup>®</sup> Collaboration Sales Sheet		PWD9800	Less Mess <sup>®</sup> Header	U	
PWDFM3900	Wild Delight <sup>®</sup> 2	011 Ad Campaign Sheet		PWD8925 PWD8975	Jar Rack Header Si ACS Counter Sign	gn	
PWDFM4025	Smart & Good	Looking Sales Sheet		F WD8975	ACS Counter Sign		
PWD2500	e	n Web Site Sales Sheet		Shelf Talkers			
PWD7100		nula <sup>®</sup> Line Sales Sheet		931600	Shelf Talker Full Se	et	
PWD7175		ch & Consumer Results Sales Sheet					
PWD8350	-	rowth Sales Sheet		Bin Tags and Feed	•		
PWD8300	-	Sales Growth Sales Sheet		PWDPA0310 PWDBR0275	Gravity Bin Tag Set Better Bird Chart - Non-Laminate		
PWD8550 PWD9990		kaging Award Sales Sheet Patio <sup>®</sup> Awards Sales Sheet		PWDBR0275 PWDBR0380	Project Wild Bird C		
PWD8700	,	Award Sales Sheet		1 WEBROOOD	riojeet white blite e	Juit Lummuou	
PWD8450	e	Activity Kit Sales Sheet		Guides and Holde	<u>rs</u>		
1	tina Denghe i			PWDMC0500	Consumer Product		
PROGRAM FO	DRMS			P342000	Product Guide Hold		
PWDFM2600	Free Store Disp	blay System Form		P343000 955000	Spider Clip w/Adhe WD Retail Sales G		
PWDFM2625	Apple Crate Di	splay Form		935000	WD Retail Sales O	uide	
PWDFM2650	Four-Foot Bulk	A Planogram Program		ORDER FORMS			
PWDFM2700	Four-Foot Pack	aged Planogram Program		PWDFM3650	Point-of-Sale Suppl	ly Order Form	
PWDFM9875		Display System Form		PWDFM0750	WD Product Order		
PWDFM2740	Free Jar Displa			PWDFM0600	WD General Produ		
PWDBR0150	Frequent Buyer	-		PWDFM2750	WD Activity Books	s & Kits Order Form	
PWDFM2735	Finch Endcap I			<u>KITS</u>			
PWDFM2725	Free Display B	ox Form		PWDKT2050	WD POS Starter K	it	
Decals				PWDKT0200	WD Frequent Buye		
PWD1050	Wild Delight®	Decal 6"x4.5"		PWDKT0250	WD Frequent Buye	er Envelope Kit	
				PWDKT3000	WD Activity Kit		
POINT-OF-SAI		1		Refills:			
Fasteners & Sig		** 11		PWDFM2020	WD Frequent Buye		
P115000	Magnetic Sign			PWD6000	WD Frequent Buye	*	
P114000	Clip Sign Hold			PWDPA0400	WD Activity Books	5	
P113000 P111000	Adhesive Sign Shelf Talker Ho	Holder blder Flush Mount (Arbors)					
P111500	Shelf Dart Clip						
# Shipped	Packages	Shipped By		Date			Form #: PWDFM3650 Revised: 1/10/11




# With Wild Delight® The Benefits Are Clear



PWDFM0380

# ADVANCED FORMULA

PRIMARY BIRDS eckers, cardinals, r eckers, cardinals, r arbirds, finche uthatches, jays, igs, chickadees itdoor pets.



feeder, (2) tube feeder with large holes, (3) platform feeder or on the ground. Keep feeders full. Clean feeders frequently, Keep clean, fresh water available.

It is important to feed birds all year long.

INGREDIENTS

GUARANTEED ANALYSIS

INGREDIENTS Sonflower Kernels, Pranuts, Sonflower Serei, Safflower Scool, Hulled Pumpkin Scool, Dried Raisins, Dried Crasberries, Vitamin A Supplemeet, Vitamin D Supplement, Vitamin E Supplemeet, Menadione Sodium Bisalfite Complex, Thamine Monomittate, Riberlavin, Niacin, Choline Chloride, Vitamin B12 Supplement, Pyridoxine Thydocyloride Biotin, Polic Acid. Ascorbic Acid Vitamin C, Liyshne Monshydreedhaeide Di-Mehisaniae, Potassium Chloride, Sedium Blarbonate, Manganous Oxide, Ferraus Sullaie, Coppter Oxide, Cakum Indate, Zine Oxide, Magnesium Duide, Destrose, Artificial Havar.

clight® Advanced Fermula<sup>®</sup> products are blended remium ingredients, like real fruits and nuts, I for their high nutrient content. They're mally fortified with an added supplement. Wild <sup>®</sup> wordest are designed to provide premium design lesigned to provide or pets thrive. The more of the colorful



Frequent Buyer Program Receive free products

NUT N' BER



Locked Formula Consumers receive the same product with every purchase



Naturally Preserved No added chemicals



Nutritionally Fortified With Added Supplement May help support overall bird health

# Delight NUTN' BERRY

The bottom line is this: A better bird feeding experience.

# **Outdoor Pet Feeding Guide**

Brought to you by Wild Delight<sup>®</sup> with data from PROJECT WILDBIRD<sup>®</sup>

PROJECT WILDBIRD\* data are the sole property of the WBFI Research Foundation and the WBFI Research Foundation Canada.

### Blue Jays

Premium Nutrition For

Most Desired Seed: Peanuts Least Desired Seed: Nyjer\*\* Seed Preferred Feeder: Platform Feeder Recommended Wild Delight\* Products: Nut N' Berry\* • Total Cuisine\* Shelled Peanuts

Outdoor Pets

# Northern Cardinals

Most Desired Seed: Black Oil Sunflower Seed Least Desired Seed: Nyjer\*\* Seed

Preferred Feeder: Hopper Feeder

**Recommended Wild Delight Products:** Cardinal Food • Less Mess<sup>\*</sup> Cardinal Food Songbird Food • Less Mess<sup>\*</sup> Songbird Food Black Oil Sunflower Seed

### Juncos

Most Desired Seed: White Proso Millet Least Desired Seed: Peanuts Preferred Feeder: Hopper Feeder Recommended Wild Delight\* Products: Less Mess\* Gourmet • Golden\* Finch Food Outdoor Finch\* Food



## Mourning Doves

Most Desired Seed: White Proso Millet Least Desired Seed: Peanuts Preferred Feeder: Platform Feeder Recommended Wild Delight<sup>®</sup> Products: Dove & Quail Food • Buffet<sup>®</sup> For Outdoor Pets Feast<sup>®</sup> For Outdoor Pets

## Pine Siskins

Most Desired Seed: Nyjer\*\* Seed Least Desired Seed: Red Milo Preferred Feeder: Tube Feeder Recommended Wild Delight\* Products: Golden\* Finch Food • Special Finch" Food Nyjer\*\* Seed



# **Tufted** Titmice

Most Desired Seed: Peanuts

Least Desired Seed: Red Milo

Preferred Feeder: Platform Feeder

Nut N' Berry\* • Deck, Porch N' Patio\* Shelled Peanuts



### Chickadees

Most Desired Seed: Black Oil Sunflower Seed Least Desired Seed: Cracked Corn Preferred Feeder: Hopper Feeder Recommended Wild Delight\* Products: Woodpecker, Nuthatch N' Chickadee\* Fruit N' Berry<sup>®</sup> Smoothie\* Suet Deck, Porch N' Patio\* Block Black Oil Sunflower Seed



# Indigo Buntings

Most Desired Seed: White Proso Millet

Least Desired Seed: Cracked Corn

Preferred Feeder: Hopper Feeder

Outdoor Finch<sup>™</sup> Food • Gourmet Outdoor Pet Food • Less Mess<sup>®</sup> Gourmet • Golden<sup>®</sup> Finch Food





Most Desired Seed: Black Oil Sunflower Seed Least Desired Seed: Red Milo Preferred Feeder: Hopper Feeder Recommended Wild Delight<sup>®</sup> Products: Deck, Porch N<sup>°</sup> Patio<sup>®</sup> • Songbird Food Fruit N<sup>°</sup> Berry<sup>®</sup> • Less Mess<sup>®</sup> Fruit N<sup>°</sup> Berry<sup>®</sup>



### Woodpeckers

Most Desired Seed: Sunflower Kernels

Least Desired Seed: Nyjer\*\* Seed

Preferred Feeder: Hopper Feeder

Recommended Wild Delight<sup>\*</sup> Products: Woodpecker, Nuthatch N<sup>°</sup> Chickadee<sup>\*</sup> Woodpecker, Nuthatch N<sup>°</sup> Chickadee<sup>\*</sup> Block Woodpecker Picnic<sup>\*</sup> Suet • Fine Sunflower Chips

### White-breasted Nuthatches

Most Desired Seed: Peanuts Least Desired Seed: Red Milo

Preferred Feeder: Hopper Feeder

Recommended Wild Delight<sup>®</sup> Products: Nut N' Berry<sup>\*</sup> • Deck, Porch N' Patio<sup>\*</sup> Woodpecker, Nuthatch N' Chickadee<sup>\*</sup> Shelled Peanuts



## Red-breasted Nuthatches

Most Desired Seed: Black Oil Sunflower Seed Least Desired Seed: White Proso Millet Preferred Feeder: Platform Feeder

**Recommended Wild Delight<sup>•</sup> Products:** Songbird Food • Nut N' Berry<sup>•</sup> Block Fruit N' Berry<sup>-</sup> Smoothie<sup>•</sup> Suet Black Oil Sunflower Seed



### American Goldfinches

Most Desired Seed: Nyjer\*\* Seed Least Desired Seed: Peanuts Preferred Feeder: Tube Feeder

**Recommended Wild Delight**<sup>•</sup> **Products:** Golden<sup>•</sup> Finch Food • Special Finch<sup>••</sup> Food Finch Sock Feeder • Nyjer<sup>\*\*</sup> Seed

### House Finches

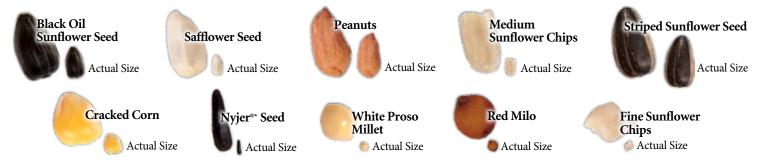
Most Desired Seed: Black Oil Sunflower Seed Least Desired Seed: Peanuts Preferred Feeder: Tube Feeder

**Recommended Wild Delight**<sup>•</sup> **Products:** Golden<sup>•</sup> Finch Food • Special Finch<sup>•</sup> Food Black Oil Sunflower Seed

### Rose-breasted Grosbeaks

Most Desired Seed: Black Oil Sunflower Seed Least Desired Seed: Cracked Corn Preferred Feeder: Hopper Feeder Recommended Wild Delight\* Products: Songbird Food • Less Mess\* Songbird Food Black Oil Sunflower Seed





### How To Avoid Nuisance Birds

Thanks to PROJECT WILDBIRD, we now know what seeds and feeders to use to attract the desirable birds we love, but how do you avoid attracting those pesky, undesirable birds? Here are a few tips on keeping starlings, grackles, crows and other nuisance birds away:

- 1. Remove foods with milo or corn. These types of foods attract nuisance birds (plus, desirable birds don't prefer them).
- 2. Avoid feeding on the ground. Keep in mind this might deter some of the bigger desirable birds that prefer to feed this way. You can offer them hanging platform feeders instead.
- **3.** Use a zero-waste or Less Mess<sup>•</sup> product. This will help ensure that there is less leftover seed spilled on the ground for nuisance birds to feast on.

#### For more information, visit www.wilddelight.com!

\*Nyjer® has been sterilized to help prevent germination. Nyjer® is a registered trademark of the Wild Bird Feeding



1.800.543.3308 • www.wilddelight.com

# Wild Delight<sup>®</sup> Is Putting Its Marketing Dollars To Work In Big Ways For Retailers.

We are driving retail shoppers to the bird category. Get ready by:

- Stocking up on Wild Delight®
- Building off-shelf displays of Wild Delight<sup>®</sup> that shoppers can easily see

#### **Our Consumer Marketing Plan includes:**

#### **Television Advertising**

- "Together For A Cure" TV commercial is running during February (National Bird Feeding Month) and October (Breast Cancer Awareness Month).
- Commercial is airing on HGTV, the Cooking Channel and *The Martha Stewart Show* on the Hallmark Channel.

#### **Print Advertising**

- Eye-catching, full-color ad is appearing in the April, August and December issues of *Birds & Blooms.*
- *Birds & Blooms* is read by more than 1.7 million passionate readers who love outdoor pets.

#### Facebook

- Ads will reach millions of outdoor pet lovers.
- Facebook's core demographic is almost a perfect fit for Wild Delight<sup>®</sup>.
- New Facebook page will interact with Wild Delight<sup>®</sup> fans and help them find a retail store near them. Includes a \$2.00 coupon.

#### Google Pay-per-click Advertising

• Wild Delight<sup>®</sup> will appear prominently in online searches – in fact, our "Where To Buy" link is the most clicked-on link on our web site.

#### **Raising Breast Cancer Awareness**

- Wild Delight<sup>®</sup> is continuing its collaboration with the American Cancer Society<sup>®</sup>.
- Packaging and advertising will include a recognizable pink ribbon.

### Talk to your Wild Delight<sup>®</sup> representative today to learn more.



Commodities Ltd.

1.800.543.3308 • www.wilddelight.com

Ref. # PWDFM3900



We are a family-owned business,

and our livelihood depends on building a strong following of satisfied customers. To achieve this goal, we are focused on satisfying the consumers – your customers. We're confident that we will be successful by providing the consumer with the finest nutritional pet products possible – high-quality products that are in demand.

We continue to improve our products and packaging to ensure that outdoor pets receive the freshest foods and treats made from high-quality, dust-free ingredients. The Wild Delight<sup>®</sup> research and development department is responsible for a number of "firsts" in the industry.

#### We were:

- The first to remove chemical preservatives from our products even before the FDA sent out the alert notice.
- The first to lock our formulas so that consumers' outdoor pet food does not change just because certain ingredient costs go up or down.
- The first to develop a unique cleaning process that removes virtually all the dust from product ingredients.
- The first to add essential amino acids and electrolytes to outdoor pet foods and treats, in addition to vitamins and minerals.

### Our marketing department has

developed a variety of innovative programs, including:

- Frequent Buyer Programs Provide Free Products for Frequent Purchasers
- Merchandising Arbor and Rack Displays
- Retail Bulk Delivery Systems for Bulk Purchasers
- Complete Point-of-Sale Materials Increase Awareness at the Shelf Level
- Feeding Guide and Bird ID Charts Help Educate Consumers
- National Consumer Advertising Campaigns Increase Brand Awareness

Our products and programs are designed to satisfy consumers' needs, generate consumer brand loyalty and, with it, increased sales and profits for you.

### Our pledge

We pledge to make the finest products possible and continually explore new ways of improving nutrition levels for birds and other wildlife – consumers' backyard pets. We believe that by providing your consumers with the best products and you with the best programs, we can ensure our continued success.

Thank you for your business, Dick Hebert

Available from:



Wild Delight<sup>®</sup> Outdoor Pet Products

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